

Diákhitel Központ Zártkörűen Működő Részvénytársaság

[Student Loan Centre Private Limited Company by Shares]

Financial statements prepared in accordance with the International Financial Reporting Standards as adopted by the EU 31 December 2014



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This is a translation of the Hungarian Report

Independent auditors' report

To the shareholder of Diákhitel Központ Zrt.

We have audited the accompanying financial statements of Diákhitel Központ Zrt. which comprise the statement of financial position as at 31 December 2014, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of Diákhitel Központ Zrt. as of 31 December 2014, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Ernst & Young Kft. Budapest

1 June 2015



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I. Statement of Comprehensive Income

| | | | 2013.12.31 |
|---|-------|-------------|-------------|
| | Note | 2014.12.31 | restated |
| | | EURO | EURO |
| | | | |
| Interest income | 7 | 51 307 005 | 64 012 375 |
| Interest expense | 7 | -33 785 617 | -41 667 423 |
| Net interest income | | 17 521 388 | 22 344 952 |
| Insurance premium earned | 8 | 2 611 312 | 2 539 030 |
| Claims paid | 9 | -431 573 | -511 505 |
| Net trading profit | 10 | -238 298 | -76 379 |
| Other operating income | 11 | 401 762 | 104 796 |
| Movements in insurance technical reserves | 24 | 7 168 134 | -13 423 436 |
| Net operating profit before impairment loss on loans | | 27 032 725 | 10 977 458 |
| Impairment loss on loans | 4.1.2 | -17 367 702 | 43 272 |
| Credit loss expense | | -1 020 982 | -158 991 |
| Operating profit (loss), net | | 8 644 041 | 10 861 739 |
| Other operating expenses | 11 | -8 372 710 | -8 284 189 |
| Pre-tax profit (loss) | | 271 331 | 2 577 550 |
| Taxes paid/received | 12 | -6 591 | -405 926 |
| Profit (loss) for the year | | 264 740 | 2 171 624 |
| Profit (loss) for the year (attributable to the shareholders) | | 264 740 | 2 171 624 |
| Profit (loss) for the year | | 264 740 | 2 171 624 |
| Other comprehensive income to be reclassified to profit or loss in subsequent periods | | | |
| Measurement difference due to fair valuation of available for sale financial assets | | 156 299 | -219 647 |
| Taxes received/paid from other comprehensive income items | | -15 154 | 21 965 |
| Other comprehensive income not to be reclassified to profit or loss in subsequent periods | | | |
| Foreign exchange gains or losses arisen on translation | | -1 428 159 | -592 984 |
| Other comprehensive income for the period including deferred tax | | -1 287 014 | -790 666 |
| Comprehensive profit (loss) for the year | | -1 022 274 | 1 380 958 |
| Completionary profit (1033) for the year | | -1 024 214 | 1 300 330 |

Budapest, 2nd July 2015

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Bugár Csaba

CEO



II. Statement of Financial Position

| Assets | Note | 2014.12.31 EURO | 2013.12.31 restated EURO | 2013.01.01 restated EURO |
|---|------|--------------------|--------------------------------|--------------------------------|
| Cash and cash equivalents | 14 | 62 924 394 | 44 101 451 | 46 005 050 |
| Student loans | 15 | 781 195 438 | 829 993 844 | 804 204 950 |
| Insurance premium receivable | 15 | 8 033 676 | 8 569 324 | 8 210 639 |
| Current income tax assets | | 9 780 | 32 601 | 25 781 |
| Other receivables | 16 | 626 581 | 428 353 | 879 638 |
| Other assets | 17 | 10 159 | 4 691 | 1 745 |
| Properties, plant and equipment | 18 | 741 085 | 714 313 | 614 864 |
| Intangible assets | 19 | 854 885 | 1 019 788 | 1 015 461 |
| Total assets: | | 854 395 998 | 884 864 365 | 860 958 128 |
| Liabilities | | | | |
| Amounts payable to banks | 21 | 488 140 440 | 518 108 679 | 524 849 729 |
| Other liabilities | 22 | 1 975 020 | 1 950 703 | 2 322 195 |
| Bonds issued | 23 | 320 318 820 | 326 498 894 | 310 526 686 |
| Insurance technical reserves | 24 | 7 666 169 | 15 499 644 | 2 199 183 |
| Deferred tax liability | 20 | 2 907 079 | 1 514 480 | 1 149 327 |
| Total liabilities: | | 821 007 528 | 863 572 400 | 841 047 120 |
| Equity | | | | |
| Issued capital and capital reserve | 25 | 10 054 853 | 10 054 853 | 10 054 853 |
| Retained earnings | 25 | -25 241 118 | -25 505 858 | -27 677 482 |
| Other reserves | 25 | 48 574 735 | 36 742 970 | 37 533 637 |
| Total equity: | | 33 388 470 | 21 291 965 | 19 911 008 |
| Equity attributable to the shareholders | | 33 388 470 | 21 291 965 | 19 911 008 |
| Total equity and liabilities: | | 854 395 998 | 884 864 365 | 860 958 128 |

Budapest, 2nd July 2015 DIÁKHITEL KÖZPONT Zrt.

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2.

Bugár Csaba

CEO



III. Statement of Changes in Equity

| | 192 | 304 | | | | | |
|--------------------------------------|-----------|--------------------|-----------------|----------------------------|--------------------------------|-------------------------------|------------|
| ltem | Issued | Capital reserve | Retained losses | Other capital contribution | Other reserves Valuation trans | serves FX translation reserve | Total |
| Opening at January 2013 restated | 1 193 742 | 8 861 111 | -27 677 482 | 38 477 438 | 88 404 | -1 032 205 | 19 911 008 |
| Fair value recognised in equity | 0 | 0 | 0 | 0 | -197 683 | 0 | -197 683 |
| FX translation reserve | 0 | 0 | 0 | 0 | 0 | -592 984 | -592 984 |
| Loss for the year | 0 | 0 | 2 171 624 | 0 | 0 | 0 | 2 171 624 |
| Closing at 31 December 2013 restated | 1 193 742 | 8 861 111 | -25 505 858 | 38 477 438 | -109 279 | -1 625 189 | 21 291 965 |
| Fair value recognised in equity | 0 | 0 | 0 | 0 | 141 145 | 0 | 141 145 |
| Capital contribution | 0 | 0 | 0 | 14 576 421 | 0 | 0 | 14 576 421 |
| Deferred tax on capital contribution | 0 | 0 | 0 | -1 457 642 | 0 | 0 | -1 457 642 |
| FX translation reserve | 0 | 0 | 0 | 0 | -476 | -1 427 683 | -1 428 159 |
| Loss for the year | 0 | 0 | 264 740 | 0 | 0 | 0 | 264 740 |
| Closing at 31 December 2014 | 1 193 742 | 8 861 111 | -25 241 118 | 51 596 217 | 31 390 | -3 052 872 | 33 388 470 |

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Bugár Csaba CEO

Budapest, 2nd July 2015



IV. Cash flow statement

| | | | EURO |
|---|-------|----------------------|--------------------|
| | | | EURO 2013.12.31 |
| Operating cash-flows | Notes | 2014.12.31 | restated |
| Pre-tax profit (loss) | | 274 224 | 2 577 550 |
| Adjustments: | | 271 331 | 2 377 330 |
| Amortisation of intangible assets/depreciation of tangible assets | 11 | 506 931 | 463 700 |
| Gains/losses on the disposal of tangible/intangible assets | 11 | 95 400 | 2 722 |
| Impairment loss on financial assets | 4.1.2 | 17 367 702 | -43 272 |
| · | 9,11 | 1 452 532 | 511 505 |
| Damages paid | 7 | -17 521 388 | -22 344 952 |
| Interest income, net Movements in insurance technical reserves | 24 | -7 833 475 | 13 423 436 |
| | 12 | -7 655 475 -6 591 | -405 926 |
| Corporate tax received Student loans disbursed | 12 | -54 358 069 | -62 654 624 |
| Student loans repaid | | 57 985 580 | 52 558 178 |
| Interest received | | 30 306 967 | 32 405 134 |
| Interest paid | | -36 584 809 | -44 036 462 |
| Net trading result | | 238 298 | 76 379 |
| Movements in insurance premium receivable | | 367 642 | -583 070 |
| Movements in other assets | | -180 875 | 441 519 |
| Movements in other liabilities | | 1 416 916 | -6 339 |
| Operating cash flows, net | | -6 747 239 | -30 192 072 |
| Operating oddin nowd, not | | · 200 | 00 102 012 |
| Investing cash-flows | | | |
| Tangible assets acquisitions | | -321 401 | -135 886 |
| Tangible assets disposals | | 1 097 | 6 095 |
| Intangible asset acquisitions | | -241 021 | -471 643 |
| Investing cash flows, net | | -561 325 | -601 434 |
| Financing cash flows | | | |
| Proceeds of bonds issued | | 86 709 310 | 95 497 887 |
| Repayment of bonds issued | | -69 745 843 | -69 514 597 |
| Amounts borrowed from banks | | 188 068 289 | 110 906 635 |
| Repayment of amounts borrowed from banks | | -189 886 175 | -109 546 642 |
| Shareholders contribution | | 14 576 421 | 0 |
| Financing cash flows, net | | 29 722 002 | 27 343 283 |
| Net changes in cash and cash equivalents | | 22 604 760 | 972 672 |
| not onangoo in ozon and ozon oquivalente | | 22 684 769 | -872 673 |
| Cash and cash equivalents as of 1 January | 14 | 44 101 451 | 46 005 050 |
| Change in fair value of cash equivalents | | 140 669 | -197 683 |
| Deferred tax on equity contribution | | -1 457 642 | 0 |
| Impact of FX rate fluctuations on cash and cash equivalents | 14 | -2 544 853 | -833 243 |
| Cash and cash equivalents at 31 December | | 62 924 394 | 44 101 451 |
| | | | / |

Budapest, 2nd July 2015

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Bugár Csaba

CFO



V. Notes to the financial statements

1. Brief introduction of the company

Diákhitel Központ Zrt. (hereafter: "Company" or "Student Loan Centre") is a company limited by shares and registered in Hungary at 1027 Budapest, Kacsa utca 15-23.

The shares of Student Loan Centre are held by the Hungarian government.

The shareholder rights over the Company -are exercised by the Hungarian Development Bank (MFB) from 17 June 2010 based on Act LII of 2010 on the amendment of acts required for the responsible management of state-owned assets and on the stipulation of certain legal provisions.

As of 17 June 2010, the powers of the Board of Directors have been exercised by the Chief Executive Officer, who is also responsible for the operational management of the company's activities and working organisation. For certain tasks set forth in the Deed of Foundation the Company has a Peremptory Supervisory Board, the Deed of Foundation subjects the adoption of final resolutions to the prior approval of the Supervisory Board. In terms of the functions of the members of management, the chairman and the members of the Supervisory board are considered to be senior officers.

On 20 October 2014 MFB as Founder of the company founded the Board of Directors by approving the modified Articles of Association. The Board of Directors is the governing body of the entity, the business activities and the operative execution of the organisation is conducted by the Chief Executive Officer. The operation of Student Loan Centre is overseen by the Supervisory Board which also carries out the tasks of the Audit Committee.

Student Loan Centre operates the student loan system as well as disbursing and recording student loans. The funds required for the loan disbursements are provided with the help of the Government Debt Management Agency (ÁKK) in accordance with Government Decree 1/2012 (I. 20.) on the student loan system (hereinafter referred to as: "Government Decree"). The Student Loan Centre entered into a contract with ÁKK Zrt. for the latter to transact on the money and capital market and participate in securing the funds guaranteed by the government.

According to section 44 of act CCXXX of 2013 on the Budget of the Republic of Hungary for 2013, "The State of Hungary shall undertake a guarantee in respect of payment obligations of Student Loan Centre, which have been incurred on account of loans drawn and bonds issued in and outside Hungary in order to finance the student loan scheme."

The unconditional government guarantee for the funds raised by the Company is secured for 2014 based on section 53 of act C of 2014 on the budget of Hungary for 2015.

The Company has no interests in subsidiaries, associates or jointly-managed companies.



2. Basis of preparation

2.1. Statement of compliance with standards

The Company prepared the attached financial statements in accordance with the International Financial Reporting Standards (IFRSs) as adopted by the EU.

The publication of these financial statements was approved by the Board of Directors on 2nd July 2015.

2.2. Basis of measurement

Measurements in the financial statements are based on amortised cost, apart from available-for-sale financial assets, which were measured at fair value in accordance with IAS 39.

2.3. Functional and presentation currency

The functional currency of Student Loan Centre is the Hungarian forint (HUF). The Company is not required by legislation to prepare financial statements in accordance with IFRS. These financial statements have been compiled for the international financial markets and therefore the Company chose the euro (EUR) as its presentation currency. The figures in the financial statements are presented in EUR and are not rounded.

2.4. Use of estimates and assumptions

The preparation of financial statements in conformity with IFRS requires management to make professional judgements, estimates and assumptions that affect the accounting policies applied as well as the reported amounts of assets and liabilities and revenues and expenses in the financial statements. These estimates and related assumptions are based on past experience and on various other factors which are believed to be reasonable under the circumstances, and the results of which form the basis for estimating the fair values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on a regular basis. Amendments to accounting estimates are recognised in the period the estimate was amended if the amendment only affects the given year, or in the period of the amendment and in subsequent periods if the amendment affects both the current and subsequent years.

The Company used estimates with respect to the following:

• Going concern

Management assessed the Company's ability to continue operating as a going concern and concluded that the Company has the necessary resources to continue its operations in the foreseeable future. Management is not aware of any material uncertainty that would cast significant doubt on the validity of the going concern basis. For the purposes of its going concern assessment the Company took into consideration the unconditional government guarantee for the funds raised.

• Fair valuation of financial assets and liabilities

If the fair value of financial assets and liabilities is identified on a basis other than an active market price, a measurement model needs to be applied. The fair value measurement of financial instruments is set out in note 6 to the financial statements in detail.



• Impairment loss of assets

The impairment of assets is presented in note 3.13 in detail.

• Technical reserves

The estimates applied by the Company with regard to the actuarial model are detailed in note 4.1.3 to the financial statements.

• Deferred tax assets

The Company presents deferred tax assets to the extent to which it is probable that enough taxable income will be available in the future to offset the deferred tax assets. Deferred tax assets are revised by the Company at the end of each reporting period and are reduced according to the probability realising related tax benefits. The accounting treatment of deferred tax is presented in note 3.8 in detail.

2.5. Reclassifications and errors

The Company publishes a modified financial statement for the year 2013.

The reason for the modification is that the Student Loan Centre accounted the overdue interest income receivebles as suspended at the contract termination date, which was accounted for as interest income at later collection date. As part of the modification the overdue interest receivable in relation to terminated contract was recorded.

The correction increased the amount of equity as at 1 January 2013 by 1,771,904 euros. $(1,865,990 \in \text{increase})$ of retained earnings and $94,086 \in \text{decrease}$ in FX translation reserve). The balance of student loans has increased by $1,720,370 \in \text{,}$ while the balance of insurance premium receivables has increased by $69,534 \in \text{.}$

The modification increased interest income by 467,766 € and insurance premium income by 19,501 € for the year 2013. Student loans increased by 437,588 € and premium income receivables increased by 18,270 €. Deferred tax items and translation reserves in connected to the modification were also ammended.

As of 2014 the company discloses Credit loss expense as a separate line in the statement of comprehensive income, this item was previously included in Other operating expenses. The amount of credit loss expense in 2013 was not significant.

A new line has also been added to the cash flow statement where net trading result is disclosed as a separate line item which was previously included in interest paid.



3. Summary of key accounting policies

Below is a summary of the main accounting policies employed during the preparation of the financial statements. The accounting policies were applied consistently for the periods in these financial statements.

3.1. Foreign exchange rates

Transactions denominated in foreign currency are translated to the functional currency of the Company using the foreign exchange rates valid on the dates of the transactions. Monetary assets and liabilities denominated in foreign currency at the end of the reporting period are translated to the functional currency using the exchange rate valid at the end of the reporting period. The Company translates the results and the financial position into the presentation currency as follows based on the principles set forth in the accounting policies:

- Assets and liabilities at the foreign exchange rates published by the Hungarian Central Bank (MNB) on the given reporting date
- Components of equity at the MNB exchange rates prevailing on the day of the original transaction
- Income and expense items are translated at the Hungarian Central Bank's monthly average FX rates that approximate the daily FX rates as income and expense items incur evenly during a month.

Any revaluation difference is presented in the statement of comprehensive income.

3.2. Recognition of student loan products

The student loan agreements provided by the Company comprise a loan component and an insurance component. The purpose of the insurance component is that the entire debt is forgiven in accordance with subsection 19 (1) of Government Decree 1/2012 (I. 20.) on the Student Loan Scheme if the borrower retires, becomes irreversibly disabled or passes away. The forgiving of a loan debt upon retirement or death is equivalent to a financial benefit upon retirement or death, and therefore disbursed student loans partially qualify as insurance contracts that fall under the scope of IFRS 4.

The Company accounts and presents the loan component and the insurance component of student loans separately in the statement of comprehensive income, the statement of financial position and in the cash-flow statement.

The interest income on student loan agreements can be split into three parts: basic interest, operating premium and risk premium. The basic interest covers the interest of the original funds, the operating premium covers the operating costs, and the risk interest premium covers the non-payment risk of student loans. The risk interest premium and the operating interest premium can be broken down further into elements relating to financial risk (loan component) and insurance risk (insurance component). The risk interest premium and the operating interest premium are broken down into the elements associated with the individual components using actuarial models applied by the Company.

The amounts disbursed on the basis of student loan agreements and the interest elements assigned to the loan component are recognised in the statement of financial position as student loans (see note 3.9.3.a) and in the statement of comprehensive income as interest income (see note 3.3). The interest elements assigned to the insurance component are recognised in the statement of financial



position as insurance premium receivables (see note 3.9.3.b) and in the statement of comprehensive income as insurance premium income (see note 3.4).

Details on how the actuarial model works are contained in notes 4.1.2 and 4.1.3 to the financial statements.

3.3. Net interest income

Under interest income the Company uses the effective interest method to recognise the part of the interest income for student loan contracts that relates to the loan component, as well as the interest income on available-for-sale securities.

In accordance with the Company's general rules of business, a penalty interest is charged, as set out in the Civil Code, in case of default or non-performance by a debtor. Penalty interest is presented among interest income and is charged as follows:

- a) for student loan contracts signed before 1 May 2004, the initial interest rate plus 4%,
- b) for student loan contracts signed after 30 April 2004 the interest rate is based on section 6:48 of the Civil Code.

Interest income also includes targeted interest subsidies in relation to any-purpose loan (diakhitel 1). Further to section 16 of government decree 1/2012. (I. 20.), students can enjoy subsidised interest during their entitlement to pregnancy benefit, maternity and child raising benefits, disability retirement, disability allowance, accidental disability pension and rehabilitation benefit under the conditions set.

Interest income also includes, based on section 29 of government decree 1/2012. (I.20) the standard interest subsidy to which a student debtor who has taken a limited purpose student loan (diakhitel 2) is entitled during the term of the underlying loan contract. The standard interest subsidy is the amount over the interest payable by the debtor based on the interest rate as defined in subsection 6(7) of the government decree – currently 2%.

The effective interest rate is the interest rate used to discount estimated future payments or revenues over the expected useful life of a financial instrument (or a shorter period where applicable) to the net carrying value of the financial asset or financial liability. The effective interest rate is determined upon the initial recognition of the financial asset and liability, and is not subsequently modified. When calculating the effective interest rate the Company estimates the cash flows based on all of the contractual conditions of the financial instrument, but does not take future credit losses into account.

Under interest expense the Company recognises the amounts of interest payable on issued bonds and on loans and advances from banks using the effective interest method.

3.4. Insurance premium earned, claims paid

Under insurance premium earned the Company recognises the interest income on student loans that pertain to the insurance component. The Company recognises the insurance premium income for the period during which the risk is covered by the premium (i.e. the period for which the premium was charged).

Under claims paid the Company recognises the expense derived from loan write-offs caused by insurance events such as retirement, permanent disability or death of the debtor.



3.5. Net profit or loss from trading

Net profit or loss from trading includes gains and losses on the sale of available-for-sale financial assets, including gains or losses from subsequent measurement previously recognised in equity, and the impairment loss on financial assets other than student loans.

In the case of financial assets and financial liabilities measured at amortised cost, the profit or loss arising upon the derecognition of the given instrument or upon subsequent measurement owing to foreign exchange gains and losses is recognised in the profit or loss for the period as part of the net trading result.

3.6. Movements in insurance technical reserves

The Company allocates insurance technical reserves for the risk that, at present value, the insurance premiums received from the student loan contracts will not cover the amounts forgiven if insurance events occur. When the insurance contract is initially recognised, this technical reserve is identical to the insurance premium accounted for as income from the risk premium, unless the insurance premium is higher than the market premium, as in this case the difference between the two premiums is accounted for as profit when the insurance premium falls due.

Following the initial recognition of a technical reserve, the Company re-measures it in accordance with the current risk parameters of the portfolio. The Company recognises any gains or losses from the subsequent measurement – which contain the effect of the discount breakdown, the impacts of portfolio changes and the actuarial gains or losses incurred owing to changes in actuarial assumptions, and differences between actuarial assumptions and events in the reporting period – through profit or loss in the changes to insurance technical reserves row. The Company allocates insurance technical reserves (initial recognition and subsequent measurement) based on its actuarial model. Details on how the actuarial model works are contained in note 4.1.3 to the financial statements.

The Company integrates an appropriate risk margin into the measurement of insurance technical reserves. When determining an appropriate level of risk margin the Company always takes into account what realistic chances it has for re-pricing the risk premium (and as part of this the insurance premium as well) in the future. Establishing an appropriate level of risk margin is based on the Company's actuarial model.

As the reserve is re-measured on each reporting date, the Company complies with the minimum conditions for the liability adequacy test under IFRS 4.

3.7. Credit loss expense

The company discloses the amount of student loan declared as irrecoverable and student loans written off but not declared irrecoverable from the year 2014. In the preceding years these items were included in other operating expense and their balance were not significant.

3.8. Other operating income and expense

Under other operating income the Company primarily recognises the profit from derecognising and selling intangible assets and property, plant and equipment.

Other operating expenses contain the costs which arise during the Company's operations, typically the costs of services used. Additionally, on this row the Company recognises the depreciation and amortisation of property, plant and equipment and intangible assets, impairment



loss, provisions related to litigation and other provisions, as well as costs associated with employee benefits.

In the course of its normal operations, Student Loan Centre makes regular contributions to public and private pension funds for its employees. These are expensed under "Other operating expenses".

Apart from this, the Company provides no other post-retirement benefits for its employees.

3.9. Tax expense, tax income

Tax expense and tax income contain current and deferred taxes. Tax expense and tax income are recognised in the statement of comprehensive income, unless related to items shown directly in equity or in other comprehensive income, when the tax impact is also recognised there.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is determined using the balance sheet method, which takes into account the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at tax rates expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the end of the reporting period.

The Company recognises deferred tax assets up to the level of the likely taxable income in the future in respect of which the asset can be used. The Company reviews its deferred tax assets at the end of each reporting period and reduces them to the level where the realisation of the related tax benefit is still probable.

Deferred tax assets and deferred tax liabilities can be offset against each other if there is a legal right to do so in relation to income taxes levied by the same taxation authority and the Company intends to settle them on a net basis.

The deferred tax related to the subsequent measurement at fair value of investments classed as available-for-sale and directly charged or credited to equity is also charged or credited to equity, and later recognised in the statement of comprehensive income, if the profit or loss from the fair value measurement is recognised in the statement of comprehensive income.

3.10. Financial assets and liabilities

For recognising financial assets and liabilities the Company opted to use settlement dates. The settlement date is the date upon which the Company receives or transfers the asset. Accounting on this basis means recognising the asset on the day the Company receives it and recognising any profit or loss from the derecognition or disposal of the asset on the day it is delivered by the Company.

All financial instruments are measured initially at their fair value including transaction costs.

Financial assets are derecognised when the contractual rights to collecting cash flows are no longer valid, or when the financial instrument is transferred along with all the significant risks and benefits.

Financial liabilities are derecognised when the obligations specified in the contract are no longer valid, cancelled or expire.



Financial assets and liabilities can be presented on a net basis in the statement of financial position if the Company is entitled to net accounting and the Company either intends to settle the net amount or intends to collect the receivables and settle the liabilities at the same time.

Financial assets and financial liabilities are currently classified in one of the following categories: "available-for-sale financial assets", "loans and receivables", "other financial liabilities".

3.10.1. Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets designated as available-for-sale and which were not classed in any other category.

Following initial recognition, available-for-sale financial assets are measured at fair value and any change in the fair value, except impairment loss, is recognised in equity as part of other comprehensive income under other reserves. When an available-for-sale financial asset is derecognised, any profits or losses previously recognised in other comprehensive income are transferred to statement of comprehensive income.

The Company measures discounted T-bills issued by the Hungarian government and maturing in less than three months as available-for-sale financial assets at fair value. For the purposes of inclusion in the statement of financial position these securities are considered cash equivalents, and are recognised in the cash and cash equivalents row.

3.10.2. Cash and cash equivalents

Under cash and cash equivalents in the statement of financial position and in the cash flow the Company recognises its cash, disposable balances on its bank accounts held with the Hungarian State Treasury, along with investments in all debt instruments that expire within no more than three months from their purchase. Based on its investment practices the Company invests its disposable liquid assets into typically T-bills with residual maturities of less than 3 months. Fair values are determined based on the daily rates published by the Hungarian Treasury.

Cash and cash equivalents – with the exception of T-bills – are recognised in the statement of financial position at the end of the period at amortised cost.

3.10.3. Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted on an active market. Initially, such assets are recognised at fair value including direct transaction costs. After initial measurement, financial assets classed in the loans and receivables category are carried at amortised cost using the effective interest method less any allowance for impairment loss.

Loans and receivables comprise the following: student loans, insurance premium receivables, and other financial assets from other receivables.

a) Student loans

Amounts disbursed under the student loan contracts and the interest assigned to the related loan components (see note 3.2) are recognised in the statement of financial position as student loans, net of repayments and allowances for impairment loss. Loans are recognised when such are actually disbursed to the borrowers (date of performance). They are derecognised when the borrowers repay their debts, or if they are written off based on one of the events set forth in the Government Decree, and essentially all of the risks and benefits of ownership are transferred.



Student loans are initially recognised at fair value together with directly attributable transaction costs; subsequently they are recognised at amortised cost using the effective interest method and net of allowances for impairment loss. Detailed information on the impairment of student loans is found in note 3.13.1. Impairment loss of financial assets.

b) Insurance premium receivables

The interest assigned to the insurance component (see note 3.2) based on the student loan contracts is recognised in the statement of financial position under insurance premium receivables, net of repayments and allowances for impairment loss. Insurance premium receivables are initially recognised at fair value together with directly attributable transaction costs; subsequently they are recognised at amortised cost using the effective interest method and net of allowances for impairment loss. Detailed information on the impairment of insurance premium receivables is found in note 3.13.1. Impairment loss of financial assets.

c) Other receivables

Under other receivables the Company mainly recognised trade receivables, advance payments to employees and other receivables.

Other receivables are initially recognised at fair value before being carried in the statement of financial position at amortised cost.

3.10.4. Other financial liabilities

This category comprises financial liabilities that are not measured at fair value through profit or loss. Under other financial liabilities the Company includes loans and advances from banks, issued bonds, and financial liabilities from other liabilities.

The initial recognition of other financial liabilities is at fair value. After initial recognition the Company measures these liabilities at amortised cost using the effective interest method.

Based on this method the discounts and premiums (including premiums, transaction costs and other premiums or discounts) are recognised over the remaining term of the related instrument using the effective interest method valid upon the initial recognition of the instrument.

a) Amounts payable to banks

The Company considers all drawdowns to be separate loan debts. The effective interest rate is determined separately for all drawdowns; subsequently, however, it is not recalculated, not even if the expectations regarding future cash flows change. If the initial fair value of the drawn loan differs from the amount actually disbursed, thought must be given to recognising the difference. In the case of the loan drawn by the Company from the Hungarian Development Bank (MFB, which exercises the shareholder rights over the Company) the initial fair value is lower than the amount of the loan actually disbursed. The Company recognised the difference under "Other reserves" as a capital grant from the owner. Details on the MFB loan can be found in note 21.

b) Issued bonds

The Company issues also bonds to fund the student loans. Each bond issue is considered to be a separate bond debt. The Company establishes the effective interest rate for each bond issue and additional issue at the time of the issue and additional issue. When determining the initial fair value of the bonds the Company also takes the issue discount or premium into consideration.



Transaction costs incurred in connection with the issued bonds by the Company are not considered to be significant compared to the value of the issued bonds.

c) Other financial liabilities

Under other liabilities the Company primarily recognises amounts owed to suppliers and third parties, apart from taxes payable.

3.11. Other assets

Under other assets the Company mainly recognises purchased packaging, promotional gifts and vouchers purchased for employees.

3.12. Property, plant and equipment

Property, plant and equipment, including investments on third-party property, are measured at cost net of depreciation and allowances for impairment loss. The cost includes expenditures that are directly attributable to the acquisition of the asset. Subsequent expenditure related to property, plant and equipment is capitalised only if this results in future economic benefits for the Company. All other subsequent costs are accounted as expense in the period when incurred.

Depreciation is charged following the capitalisation of the asset based on its useful life. The useful lives of the assets in the individual categories of property, plant and equipment were the following in the period covered by the financial statements:

Land and buildings

Land indefinite, not depreciated

Investments on third-party property ~17 years

Machinery, equipment, fittings, vehicles

Technical equipment ~7 years
Office equipment ~7 years
IT equipment ~3 years
Vehicles 5 years

Other equipment

Office furniture and equipment ~7 years

The depreciation of property, plant and equipment is presented in the "Other operating expenses" row of the statement of comprehensive income.

The Company's property, plant and equipment are subject of impairment testing after any event or change in circumstances which indicate that the carrying value may not be recovered. The carrying amount of an asset is immediately written down to its recoverable amount if the carrying amount of the asset is higher than the estimated recoverable amount. Details on the recording of impairment are presented in note 3.13.2 to the financial statements.

At the end of each reporting period the residual values and useful lives of assets are revised and modified, if necessary.

Net profits or losses from the disposal or retirement of items of property, plant and equipment are recognised accordingly by the Company under "Other operating income" or "Other operating expenses" in the year of the disposal or retirement, depending on the nature of the net balance.



3.13. Intangible assets

Intangible assets are identifiable non-monetary assets without physical substance that are designed to facilitate the provision of services or fulfil administrative purposes.

Intangible assets are initially measured at cost, and thereafter net of amortisation and allowances for impairment loss. Intangible assets are written off over their useful lives from the date of first use and using straight-line rates.

The useful lives of intangible assets were as follows during the reporting periods:

Rights and concessions 5 years
Software 5 years

The amortisation of intangible assets is presented in the "Other operating expenses" row of the statement of comprehensive income.

Intangible assets are subject to impairment testing after any event or change in circumstances that indicate their carrying value may not be recovered. The carrying amount of an intangible asset is immediately written down to its recoverable amount if the carrying amount of the asset exceeds the estimated recoverable amount. Details of the recognition of impairment loss are presented in note 3.13.2 to the financial statements.

At the end of each reporting period the residual values and useful lives of intangible assets are revised and modified, if necessary.

Net profits or losses from the disposal or retirement of intangible assets are recognised accordingly by the Company under "Other operating income" or "Other operating expenses" in the year of the disposal or retirement, depending on the nature of the net balance.

3.14. Impairment loss

3.14.1. Impairment loss of financial assets

The Company measures financial assets as of each reporting date to determine if there are any signs of impairment. Financial assets are considered impaired if there is objective evidence to suggest that one or more events after the initial recognition of the financial asset have negatively influenced the estimated future cash flows of the asset. When there is objective evidence of impairment, the Company recognises an impairment loss on each significant asset and on an individual or portfolio basis for the rest of the assets.

The Company determines the impairment loss of student loans and other financial assets as follows:

a) Impairment loss of student loans and insurance premium receivables

For student loans and insurance premium receivables, the Company did not identify any individually significant item, hence student loans were impaired on a portfolio basis. The Company defined the following portfolios:

Effective student loan contacts

- *Portfolio of not past due student loans* include amounts receivable from the following:
 - 1. Loans under disbursement and awaiting repayment
 - 2. Loans being repaid and are not overdue
- *Portfolio of overdue student loans*: The portfolio of overdue loan contracts includes:



- 1. Loans being repaid overdue 1-30 days
- 2. Loans being repaid overdue 31-60 days
- 3. Loans being repaid overdue 61-180 days

Terminated student loans

- **Portfolio of terminated student loans:** includes the student loans, which were terminated either by the customers or the Company as follows:
 - 1. Portfolio of borrowers paying in instalments: student loans where the Company has agreed to instalments with the borrower as detailed in section 4.1.2.
 - 2. Portfolio of loans assigned to the tax authority for collection: student loans that have been transferred to the National Tax and Customs Authority (NAV) for collection.
 - 3. Other terminated student loans: Those student loans which are not repaid, request for instalment payment shall not arrived yet and were not transferred to the tax authority.

The individual portfolios are treated separately from one another and the level of impairment loss is also calculated separately. Any impairment loss on the individual portfolios is determined using the actuarial model.

Portfolio-based impairment

Items for which no impairment loss requirement is identified based on individual impairment test are tested for impairment and impaired based on portfolio basis in view of the associated portfolio risk. Portfolio-based impairment loss is recognised at the end of the reporting period for contingent losses the Company may suffer later as a result of yet unknown damage events. For the purposes of portfolio-based impairment, the Company considers historic loss information on portfolios with a similar risk profile.

Portfolio-based impairment loss is calculated based on an impairment approach which considers the standard sub-portfolios, historic loss information and losses anticipated per contract status. Portfolio-based impairment loss is determined in view of contract status and on future related expected cash flows projected based on various aspects of credit risk.

The impairment rates are updated by the Company using the actuarial model (section 4.1.2) at the end of each quarter, as necessary.

b) Impairment loss of available-for-sale securities and other financial assets

These assets are tested individually for impairment. The Company defined the following objective evidences to identify any impairment loss:

- debtor is in default,
- debtor is bankrupt,
- debtor is being wound up.

Any impairment loss on available-for-sale securities classified under cash equivalents is recognised by posting the accumulated loss presented other comprehensive income to other reserves in the profit and loss account. This posted loss is the difference between the cost less amortisation and repayments and the current fair value, net of any previous impairment loss recognised through profit or loss. If, in the future, the fair value of a previously impaired



available-for-sale debt instrument should increase, and such increase is attributable to an event that occurred after the impairment loss was recognised through profit or loss, then such recognised impairment loss must be reversed through profit or loss.

The impairment loss of financial assets carried at amortised cost is calculated from the difference between the carrying amount and the present value of future estimated cash flows. Impairment losses are recognised through profit or loss.

3.14.2. Impairment loss of non-financial assets

If internal or external circumstances suggest that an asset may be impaired, the Company examines the need to record an impairment loss on the given asset. Depreciated or amortised assets are tested for impairment by the Company if there are any signs that the carrying amount of the given asset may not be recovered.

An impairment loss is recognised if the carrying amount of the asset exceeds the recoverable amount. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. When determining the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects the market's time value of money and the estimates of asset-specific risks that were not taken into account in the cash flow estimates.

Each year, the Company examines if the conditions that led to the impairment of an asset still prevail. If such conditions no longer prevail or are mitigated, the Company makes an estimate regarding the recoverable amount of the asset. Previously recorded impairment loss can be reversed if changes have occurred in the estimates used to determine the recoverable amount of the asset since asset was last impaired. Impairment loss may only be reversed to the extent that the carrying amount of the asset does not exceed the recoverable amount nor the figure that would have applied if the asset had been depreciated and not impaired. The recognition and reversal of impairment loss are recognised in "Other operating expenses" and "Other operating income" in the statement of comprehensive income.

3.15. Provisions

Provisions must be created if the Company has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the expenditure required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. If cash flows expected to be used to settle the present obligation are employed to measure the provisions, the carrying amount of the provisions is the present value of these cash-flows.

Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, the reimbursement shall be recognised when, and only when, it is virtually certain that the Company will receive the reimbursement and the amount of the receivable can be reliably measured.

Present obligations derived from onerous contracts are recognised as provisions. The Company considers a contract to be onerous if the costs essential to discharging the contractual obligations are higher than the economic benefits expected based on the contract.



Provisions recorded for expected future liabilities are presented under "Other operating expenses".

3.16. Share capital and other reserves

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the consideration received, net of direct issue costs. Capital increases are recognised in equity from the date the value of the shares can be demanded from shareholders.

3.16.1. Capital reserve

The capital reserve comprises contributions made by shareholders that form part of equity but do not qualify as share capital or a premium which is presented among other reserves.

3.16.2. Retained earnings

This reserve comprises the profits and losses of the reporting year and previous periods.

3.16.3. Other reserves

Other reserves comprise differences which arise during the translation from the functional currency to the presentation currency (FX translation reserve), differences derived from the changes in the fair value of T-bills measured in accordance with the available-for-sale category but recognised under cash equivalents (valuation reserve), and the difference between the initial fair value and the actual amount disbursed of the low-interest loan drawn from the MFB, as the related party exercising shareholder rights, which is considered a capital grant by the shareholder. At the time of the adoption of IFRS as at 1 January 2009, the Company opted for the exception laid down in IFRS 1 and considered the balance of its opening foreign exchange translation reserve zero.

3.17. Government grants

The rules of accounting for and disclosure of government grants and the disclosure for other government assistances are applied by the Company in accordance with the regulations of IAS 20 Standard - Accounting for Government Grants and Disclosure of Government Assistance

When the government grant relates to an incurred expense item or compensating incurred losses, or the Company can withdraw it as immediate financial grant without future related expense, it is recognised as income in that period when the grant becomes to be withdrawn.

In line with the Company's decision when the government grant relates to an asset, it is presented based on gross method, so recognised as deferred income which is amortized over the expected useful life of the related asset.

3.18. Segment information

IFRS 8 "Operating Segments" stipulates how entities should present information in financial statements on their operating segments, the products and services they produce and their geographical breakdown. Since 2012, when limited purpose loans were introduced, Student Loan Centre has been selling two types of student loans: type 1 and type 2. The proportion of the new product was below 10% in 2013 or in 2014 either in terms of revenues or on the asset side of the balance sheet and its geographical breakdown does not give the Company's management information that can be used for decision-making purposes.



All of the Company's revenues, profits, asset and liabilities fall under the same identified operating segment, and so the Company is released from its obligation to publish segment information.

3.19. New IFRS standards effective from 1 January, 2014

The amendments are to be applied latest from the financial year starting on 1 January 2014. The amendments have no impact on the company's financial statements.

• IFRS 10 – Consolidated Financial Statements

IFRS 10 determines the principles related to the preparation of consolidated financial statements when an entity has the control over one or more entities. IFRS 10 replaces SIC 12 (Consolidation - Special Purpose Entitles) and IAS 27 (Consolidated and Separate Financial Statements). IFRS 10 is based on the existing principles, setting the conception of control as a determining factor, if the entity must be consolidated to the financial statement of the parent company. The regulation provides further guidance on the definition of the concept of the control.

• IFRS 11 – Joint Arrangements

IFRS 11 provides a more realistic picture of the joint agreements, focusing on the rights and obligations rather than its legal form. The standard applies inconsistencies of definitions of joint agreements such that it applies one method for joint ventures.

• IFRS 12 – Disclosure of Interests in Other Entities

IFRS 12 is a new comprehensive standard, which set out new disclosure requirements for interests in other companies, including subsidiaries, joint agreements, joint ventures, and non-consolidated organisational structures. The aim of IFRS 12 is to help for the users of financial statement in analysis of type of interests and related risks in other organizations, and their effect on financial position, financial performance, and cash-flow.

• IAS 27 "Separate financial statements"

The requirements pertaining to consolidated financial statements have been removed from the former IAS 27 Consolidated and separate financial statements to IFRS 10. The requirements pertaining to the presentation and disclosure of separate financial statements have remained in IAS 27. Accordingly the title of the standards has changed to separate financial statements, the remaining sections have been renumbered, the scope of the standard has been redefined and the text has been re-edited from various other aspects. The accounting and disclosure requirements that remain in IAS 27 have also been updated in order to reflect the guidance in IFRS 10, IFRS 11, IFRS 12 and in IAS 28, as amended in 2011.



- IAS 28 "Investments in associates and joint ventures" The amendment to the standard is effective for the financial periods starting on or after 1 January 2014. The amendments have no effects on the financial statements.
- IAS 32 (Amendment) "Financial instruments: Presentation" The amendment helps setting off financial assets and financial liabilities by introducing standard practical guidance.

• IAS 36 Impairment of Assets (amendment) - Recoverable Amount Disclosures for Non-Financial Assets

This amendment cancel the unintended consequences of IFRS 13 related to requirements by IAS 36. Furthermore, these amendments determine disclosure requirements for recoverable amounts in case of useful assets or cash generating units, for which impairment was recorded in the current period.

• IAS 39 Novation of Derivatives and Continuation of Hedge Accounting – Amendments to IAS 39

These amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria and retrospective application is required. The entity has no derivative contracts.

• Investment entities (amendments of IFRS 10, IFRS 12 and IAS 27)

Amendments of IFRS 10 Consolidated Financial Statement, IFRS Disclosures in Interest in Other Entities, and IAS 27 Consolidated and Other Financial Statements amendments provide an exception to the consolidation requirement for entities that meet the definition of an investment entity. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss.

• IFRIC 21 Levies

IFRIC 21 clarifies that an entity recognises a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs.

• Annual Improvements 2011-2013 Cycle

In the 2011-2013 annual improvements cycle, the IASB issued four amendments to four standards, which included an amendment to IFRS 1 First-time Adoption of International Financial Reporting Standards. The amendment to IFRS 1 is effective immediately and, thus, for periods beginning at 1 January 2014, and clarifies in the Basis for Conclusions that an entity may choose to apply either a current standard or a new standard that is not yet mandatory, but permits early application, provided either standard is applied consistently throughout the periods presented in the entity's first IFRS financial statements. The improvements have no effect on the financial statements as the entity is an existing IFRS preparer.



3.20. Early application of new standards

The Company did not opt for early application of the new standards in the annual financial statements for 2014.

3.21. New IFRS standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2014, and have not been applied in preparing these financial statements.

Standards not applied by the Company:

• IFRS 9 – Financial instruments was issued as part of the wider project to replace IAS 39. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. IFRS 9 retains and yet simplifies the mixed measurement model, creating two primary measurement categories for financial assets: measurement at amortised cost or at fair value. The basis of the classification depends on the business model of the entity and the contractual cash flow characteristics of the financial asset.

The IFRS standard will be effective from 1 January, 2018.

The company is currently assessing the impact of IFRS 9 however the new standard is not expected to have a material impact on the financial statements.

• IFRS 14 – Regulatory deferral accounts is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of IFRS. Entities that adopt IFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements.

IFRS 14 will be effective for annual periods beginning on or after 1 January 2016. Since the company is an existing IFRS preparer, this standard would not apply.

• Amendments of IAS 19 – Defined Benefit Plans: Employee Contributions requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognise such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service.

This amendment is effective for annual periods beginning on or after 1 July 2014.



It is not expected that this amendment will be relevant to the company, since it has no defined benefit plans.

• IFRS 15 – Revenue from contracts with customers was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognising revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS.

Application is required for annual periods beginning on or after 1 January 2017 with early adoption permitted.

The company is currently assessing the impact of IFRS 15 however the new standard is not expected to have a material impact on the financial statements.

• Amendments of IFRS 11 – Joint arrangements: Accounting of Interests require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant IFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after 1 January 2016, with early adoption permitted.

These amendments will not have any impact on the company's financial statements.

• Amendments of IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets.

The amendments are effective prospectively for annual periods beginning on or after 1 January 2016, with early adoption permitted.

These amendments are not expected to have any impact to the company given that the company has not used a revenue-based method to depreciate its non-current assets.

• Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants change the accounting requirements for biological assets that meet the definition of bearer plants. Under the



amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of IAS 41. Instead, IAS 16 will apply.

The amendments are retrospectively effective for annual periods beginning on or after 1 January 2016, with early adoption permitted.

These amendments will not have any impact on the company's financial statements.

• Amendments to IAS 27: Equity Method in Separate Financial Statements will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements.

The amendments are effective for annual periods beginning on or after 1 January 2016, with early adoption permitted.

These amendments will not have any impact on the company's financial statements.

• Further amendments of IFRS 10 and IAS 28 issued in September 2014 aim to remove inconsistencies in requirements of the two standards, clarifying definitions in relation to sale or contribution of assets between an investor and its associate or joint venture.

The amendments are effective for annual periods beginning on or after 1 January 2016

These amendments will not have any impact on the company's financial statements.

• **Annual improvements 2010-2012 Cycle** - These improvements are effective from 1 July 2014 and are not expected to have a material impact on the company. They include:

IFRS 2 Share-based Payment

This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:

- A performance condition must contain a service condition
- A performance target must be met while the counterparty is rendering service
- A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group
- A performance condition may be a market or non-market condition
- If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied

IFRS 3 Business Combinations

The amendment is applied prospectively and clarifies that all contingent consideration arrangements classified as liabilities (or assets) arising from a business combination should



be subsequently measured at fair value through profit or loss whether or not they fall within the scope of IFRS 9 (or IAS 39, as applicable).

IFRS 8 Operating Segments

The amendments are applied retrospectively and clarify that:

- An entity must disclose the judgements made by management in applying the aggregation criteria in paragraph 12 of IFRS 8, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'
- The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets

The amendment is applied retrospectively and clarifies in IAS 16 and IAS 38 that the asset may be revalued by reference to observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortisation is the difference between the gross and carrying amounts of the asset.

IAS 24 Related Party Disclosures

The amendment is applied retrospectively and clarifies that a management entity (an entity that provides key management personnel services) is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.

• **Annual improvements 2011-2013 Cycle** - These improvements are effective from 1 July 2014 and are not expected to have a material impact on the company. They include:

IFRS 3 Business Combinations

The amendment is applied prospectively and clarifies for the scope exceptions within IFRS 3 that:

- Joint arrangements, not just joint ventures, are outside the scope of IFRS 3
- This scope exception applies only to the accounting in the financial statements of the joint arrangement itself

IFRS 13 Fair Value Measurement

The amendment is applied prospectively and clarifies that the portfolio exception in IFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of IFRS 9 (or IAS 39, as applicable).



IAS 40 Investment Property

The description of ancillary services in IAS 40 differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment is applied prospectively and clarifies that IFRS 3, and not the description of ancillary services in IAS 40, is used to determine if the transaction is the purchase of an asset or business combination.

• Annual improvements 2012-2014 Cycle - These improvements issued in September 2014 are effective from 1 January 2016 and are not expected to have a material impact on the company. They include:

IFRS 5 Non-current assets held for sale and discontinued operations

The amendment adds specific guidance in IFRS 5 for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution accounting is discontinued.

IFRS 7 Financial Instruments: Disclosures

The amendment adds additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purpose of determining the disclosures required. Moreover it clarifies the applicability of the amendments to IFRS 7 on offsetting disclosures to condensed interim financial statements.

IFRS 19 Employee Benefits

The amendment clarifies that high quality corporate bonds used in estimating the discount rate for post-employment benefits should be denominated in the same currency as the benefits to be paid.

IAS 34 Interim Financial Reporting

Clarifies the meaning of 'elsewhere in the interim report'.

4. Financial and insurance risk management

4.1. General introduction of financial and insurance risks

In respect of its financial assets and liabilities along with the insurance component of its student loan contracts the Company is exposed to the following risks:

- credit risk
- insurance risk
- liquidity risk
- market risk
- early repayment risk

The information presented below in relation to the risks outlined above details the Company's risk management strategy and processes along with its capital adequacy policy.



4.1.1. Risk management framework

The Company's activities imply a certain degree of risk-taking; assessing, evaluating, limiting, accepting and managing these risks form an integral part of the Company's daily operational activities.

The Company's risk management activities and processes were designed to facilitate the constant tracking of changes in the risk environment.

Organisational framework for risk management related to financing

The financing activity of the Student Loan Centre is facilitated by the Government Debt Management Agency (hereafter: "GDMA"). Together with the GDMA the Company prepares a 3-year Financing Strategy, which is reviewed each year. This strategy defines the framework for risk management. The basic funding principles set forth in the strategy are used to prepare an annual Financing Plan in text format, and monthly plans in figures, equally with the help of the GDMA; besides the Shareholder of the Company this is also approved by the Minister for National Economy in accordance with the prevailing Budget Act. The Company's Financing Committee generally convenes once a month, and based on data regarding current activities and market conditions it makes decisions on all financing transactions within the bounds of the annual framework approved by the Shareholder and the Minister at the same time as the Financing Plan.

Internal control mechanisms

The Company designs its internal controls in accordance with relevant legislation and the recommendations of the Hungarian Financial Supervisory Authority on the design and operation of internal safeguards.

Part of the Company's internal control function involves a certain degree of risk management aimed at ensuring that the Company can identify, measure and manage its risks appropriately so that the risks which occur do not jeopardise ongoing operations. The Company employs an independent, external actuary for the purposes of modelling credit risk. If the level of risk undertaken by the Company does not conform to the guidelines in the strategy, the CEO takes action to lower the risks.

4.1.2. Credit risk

Credit risk signifies the risk that the borrower does not meet its payment obligations, or not on time, or the value of the receivables falls due to a deterioration of the borrower's credit rating. Credit risk for the Company is derived mainly from student loans, receivable insurance premium and available-for-sale securities.

Management of credit risk

To forecast credit risks, the Company employs a model designed by independent, external actuaries. Based on historic information of the student loan system, other demographics and higher education figures as well as future expectations and forecasts, the model determines the risk premium to be charged in the interest on student loans so that this can cover the loss generated as a result of credit risks in the long term and the loan system can function in a sustainable manner.



Credit risks are partly managed by the Company's collections department, where soft methods are used to reach defaulting borrowers. Subject to meeting relevant legal criteria, the Company is entitled to cancel the contracts with the clients concerned and transfer their debts to the tax authority, after which they are collected like taxes. The amounts collected by the Tax Authority are then forwarded to the Student Loan Centre.

The percentage of loan agreements terminated because of non-performance during the calendar year compared to the total number of agreements being repaid was 2.87% in 2014 and 3.49% in 2013.

The following table shows the Company's exposure to credit risk at the end of the reporting periods:

| Credit risk | 31 Dec 2014 | 31 Dec 2013 |
|---|-------------|-------------|
| | | |
| Cash and cash equivalents | 62 924 394 | 44 101 451 |
| Student loans | 875 466 385 | 911 985 383 |
| Insurance premium receivables | 8 875 309 | 9 286 350 |
| Other financial assets | 536 919 | 356 671 |
| Maximum value of assets exposed to credit risk on 31 December | 947 803 007 | 965 729 855 |

31 December 2014

| Credit risk | Neither past due nor impaired | Not overdue, impaired | Overdue and impaired | Total |
|---|-------------------------------------|-----------------------|----------------------------|-------------|
| Cash and cash equivalents | 62 924 394 | 0 | 0 | 62 924 394 |
| Student loans | 0 | 631 188 954 | 244 277 431 | 875 466 385 |
| Insurance premium receivables | 0 | 6 328 352 | 2 546 957 | 8 875 309 |
| Other financial assets | 536 919 | 0 | 0 | 536 919 |
| Maximum value of assets exposed to credit risk on 31 December | 63 461 313 | 637 517 306 | 246 824 388 | 947 803 007 |

31 December 2013

| Credit risk | Neither past due nor impaired | Not overdue, impaired | Overdue and impaired | Total |
|---|-------------------------------------|-----------------------------|----------------------------|-------------|
| Cash and cash equivalents | 44 101 451 | 0 | 0 | 44 101 451 |
| Student loans | 0 | 689 609 540 | 222 375 843 | 911 985 383 |
| Insurance premium receivables | 0 | 6 988 718 | 2 297 632 | 9 286 350 |
| Other financial assets | 356 671 | 0 | 0 | 356 671 |
| Maximum value of assets exposed to credit risk on 31 December | 44 458 122 | 696 598 258 | 224 673 475 | 965 729 855 |



Impaired loans

The Company records impairment loss on student loans on a portfolio basis.

- *Impairment loss on effective contracts:*
 - a) Contracts that are allocated to categories as follows, at the time of the impairment testing:
 - Loans under disbursement and awaiting repayment
 - Loans being repaid and are not overdue
 - Loans being repaid overdue up to two months

The amount of impairment loss equals the amount of the mathematical reserve less the insurance technical reserve. Actuarial reserve calculation: For each projected month, the risk premium paid in the relevant month less any loss incurred that month is calculated for each contract and then these amounts are discounted to the date of impairment testing with the risk-free interest rate.

b) Contracts that are overdue for at least three months at the time of the impairment testing are considered impaired as there is objective evidence for impairment.

The amount of impairment loss is the difference between the outstanding repayable loan and the present value of the expected cash flows calculated with the effective interest rate. The effective interest rate is the loan's interest rate less any risk premium for any insurance risk.

• Impairment loss on terminated loans: borrowers paying in instalments, loans transferred to NAV, other terminated student loans. The impairment loss on terminated contracts reflects the uncollected recoverable amounts on already ended contracts. The amount of any such impairment loss is based on the expected cash flows, in view of the time elapsed since the contract was terminated, as discounted with the effective interest rate and on calculating the difference between the thus resulting present value and the outstanding debt.

| Impairment loss on terminated | 2014 | | 2013 | | |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|--|
| loans | Student Loan 1 | Student Loan 2 | Student Loan 1 | Student Loan 2 | |
| | 74,8% | 46,1% | 70,3% | 39,4% | |

Renegotiated loans – borrowers paying in instalments

As a form of payment relief, the Company may permit clients to pay in instalments. Payment relief is only available to clients whose entire debt is due in one sum.

The length of any payment relief is a maximum of 10 years. Over the period of the payment relief, the client is obliged to repay the debt together with interest. The monthly instalment may not be less than HUF 10,000 and may not exceed HUF 55,000. The loan is repayable in equal monthly instalments. Any impairment loss on these contracts is recognised based on the actuarial model relevant for terminated contracts.



The following table shows the impairment recorded by the Company at the end of the reporting periods:

| 31 December 2014 | | | | | | | | | |
|--|-------------|--------------------|-------------|------------|--------------------|------------|-------------|--------------------|-------------|
| Student loans | 8 | Student Loan 1 | | S | Student Loan 2 | | | Total | |
| | Cost | Impairment loss | Net | Cost | Impairment loss | Net | Cost | Impairment loss | Net |
| Effective student loan contracts | 776 021 254 | 41 380 348 | 734 640 906 | 27 324 024 | 810 009 | 26 514 015 | 803 345 278 | 42 190 357 | 761 154 921 |
| Loans under disbursement and awaiting repayment | 193 547 744 | 9 580 626 | 183 967 118 | 25 863 995 | 736 226 | 25 127 769 | 219 411 739 | 10 316 852 | 209 094 887 |
| Loans being repaid and are not overdue | 410 856 785 | 8 857 325 | 401 999 460 | 920 430 | 11 526 | 908 904 | 411 777 215 | 8 868 851 | 402 908 364 |
| Loans being repaid overdue over 1-30 days | 75 324 865 | 3 853 463 | 71 471 402 | 145 486 | 4 410 | 141 076 | 75 470 351 | 3 857 873 | 71 612 478 |
| Loans being repaid overdue over 31-60 days | 22 213 097 | 2 264 197 | 19 948 900 | 149 934 | 13 675 | 136 259 | 22 363 031 | 2 277 872 | 20 085 159 |
| Loans being repaid overdue over 61- 180 days | 74 078 763 | 16 824 737 | 57 254 026 | 244 179 | 44 172 | 200 007 | 74 322 942 | 16 868 909 | 57 454 033 |
| Terminated contracts | 72 101 223 | 52 071 423 | 20 029 800 | 19 884 | 9 167 | 10 717 | 72 121 107 | 52 080 590 | 20 040 517 |
| Renegotiated loans | 20 400 440 | 14 510 565 | 5 889 875 | 1 587 | 699 | 888 | 20 402 027 | 14 511 264 | 5 890 763 |
| Loans assigned to the tax authority for collection | 44 646 332 | 32 534 322 | 12 112 010 | 15 656 | 7 306 | 8 350 | 44 661 988 | 32 541 628 | 12 120 360 |
| Other terminated student loans | 7 054 451 | 5 026 536 | 2 027 915 | 2 641 | 1 162 | 1 479 | 7 057 092 | 5 027 698 | 2 029 394 |
| Balance at 31 December | 848 122 477 | 93 451 771 | 754 670 706 | 27 343 908 | 819 176 | 26 524 732 | 875 466 385 | 94 270 947 | 781 195 438 |

| Insurance premium receivable | S Cost | tudent Loan 1 Impairment | Net | Cost | Student Loan 2 Impairment | Net | Cost | Total Impairment | Net |
|--|-------------|-----------------------------|-------------|------------|------------------------------|------------|-------------|---------------------|-------------|
| | | loss | | | loss | | | loss | |
| Effective student loan contracts | 8 108 909 | 372 604 | 7 736 305 | 12 980 | 157 | 12 823 | 8 121 889 | 372 761 | 7 749 128 |
| Loans under disbursement and awaiting repayment | 2 022 446 | 86 267 | 1 936 179 | 12 287 | 142 | 12 145 | 2 034 733 | 86 409 | 1 948 324 |
| Loans being repaid and are not overdue | 4 293 182 | 79 755 | 4 213 427 | 437 | 2 | 435 | 4 293 619 | 79 757 | 4 213 862 |
| Loans being repaid overdue over 1-30 days | 787 095 | 34 698 | 752 397 | 69 | 1 | 68 | 787 164 | 34 699 | 752 465 |
| Loans being repaid overdue over 31-60 days | 232 112 | 20 388 | 211 724 | 71 | 3 | 68 | 232 183 | 20 391 | 211 792 |
| Loans being repaid overdue over 61- 180 days | 774 074 | 151 496 | 622 578 | 116 | 9 | 107 | 774 190 | 151 505 | 622 685 |
| Terminated contracts | 753 411 | 468 871 | 284 539 | 9 | 1 | 8 | 753 420 | 468 872 | 284 547 |
| Renegotiated loans | 213 171 | 130 659 | 82 512 | 1 | 0 | 1 | 213 172 | 130 659 | 82 513 |
| Loans assigned to the tax authority for collection | 466 526 | 292 951 | 173 574 | 7 | 1 | 6 | 466 533 | 292 952 | 173 580 |
| Other terminated student loans | 73 714 | 45 261 | 28 453 | 1 | 0 | 1 | 73 715 | 45 261 | 28 454 |
| Balance at 31 December | 8 862 320 | 841 475 | 8 020 845 | 12 989 | 158 | 12 831 | 8 875 309 | 841 633 | 8 033 676 |
| • | | | | | | | | | |
| Total student loan receivables at 31 December | 856 984 797 | 94 293 246 | 762 691 551 | 27 356 897 | 819 334 | 26 537 563 | 884 341 694 | 95 112 580 | 789 229 114 |



| 31 December 2013 | | | | | | | | | |
|--|-------------|--------------------------------------|-------------|------------|--------------------------------------|------------|-------------|-----------------------------|-------------|
| Student Ioans | S | Student Loan 1 Impairment loss | Net | S | Student Loan 2 Impairment loss | Net | Cost | Total Impairment loss | Net |
| Effective student loan contracts | 833 243 539 | 35 730 064 | 797 513 475 | 13 756 440 | 494 356 | 13 262 084 | 846 999 979 | 36 224 420 | 810 775 559 |
| Loans under disbursement and awaiting repayment | 246 615 355 | 10 792 254 | 235 823 101 | 13 581 846 | 487 561 | 13 094 285 | 260 197 201 | 11 279 815 | 248 917 386 |
| Loans being repaid and are not overdue | 429 303 932 | 5 593 450 | 423 710 482 | 108 407 | 909 | 107 498 | 429 412 339 | 5 594 359 | 423 817 980 |
| Loans being repaid overdue over 1-30 days | 61 201 432 | 2 548 837 | 58 652 595 | 23 564 | 660 | 22 904 | 61 224 996 | 2 549 497 | 58 675 499 |
| Loans being repaid overdue over 31-60 days | 22 507 488 | 1 753 727 | 20 753 761 | 15 998 | 983 | 15 015 | 22 523 486 | 1 754 710 | 20 768 776 |
| Loans being repaid overdue over 61- 180 days | 73 615 332 | 15 041 796 | 58 573 536 | 26 625 | 4 243 | 22 382 | 73 641 957 | 15 046 039 | 58 595 918 |
| Terminated contracts | 64 983 616 | 45 766 415 | 19 217 201 | 1 788 | 704 | 1 084 | 64 985 404 | 45 767 119 | 19 218 285 |
| Renegotiated loans | 15 274 410 | 10 511 952 | 4 762 458 | 0 | 0 | 0 | 15 274 410 | 10 511 952 | 4 762 458 |
| Loans assigned to the tax authority for collection | 40 825 135 | 29 052 807 | 11 772 328 | 0 | 0 | 0 | 40 825 135 | 29 052 807 | 11 772 328 |
| Other terminated student loans | 8 884 071 | 6 201 656 | 2 682 415 | 1 788 | 704 | 1 084 | 8 885 859 | 6 202 360 | 2 683 499 |
| Balance at 31 December | 898 227 155 | 81 496 479 | 816 730 676 | 13 758 228 | 495 060 | 13 263 168 | 911 985 383 | 81 991 539 | 829 993 844 |

| Insurance premium receivable | Si | tudent Loan 1 | | ; | Student Loan 2 | | | Total | |
|--|-------------|-----------------|-------------|------------|--------------------|------------|-------------|--------------------|-------------|
| | Cost | Impairment loss | Net | Cost | Impairment loss | Net | Cost | Impairment loss | Net |
| Effective student loan contracts | 8 611 818 | 314 345 | 8 297 473 | 2 907 | 38 | 2 869 | 8 614 725 | 314 383 | 8 300 342 |
| Loans under disbursement and awaiting repayment | 2 548 842 | 94 948 | 2 453 894 | 2 870 | 38 | 2 832 | 2 551 712 | 94 986 | 2 456 726 |
| Loans being repaid and are not overdue | 4 436 983 | 49 210 | 4 387 773 | 23 | 0 | 23 | 4 437 006 | 49 210 | 4 387 796 |
| Loans being repaid overdue over 1-30 days | 632 535 | 22 424 | 610 111 | 5 | 0 | 5 | 632 540 | 22 424 | 610 116 |
| Loans being repaid overdue over 31-60 days | 232 622 | 15 429 | 217 193 | 3 | 0 | 3 | 232 625 | 15 429 | 217 196 |
| Loans being repaid overdue over 61- 180 days | 760 836 | 132 334 | 628 502 | 6 | 0 | 6 | 760 842 | 132 334 | 628 508 |
| Terminated contracts | 671 625 | 402 643 | 268 982 | 0 | 0 | 0 | 671 625 | 402 643 | 268 982 |
| Renegotiated loans | 157 866 | 92 482 | 65 384 | 0 | 0 | 0 | 157 866 | 92 482 | 65 384 |
| Loans assigned to the tax authority for collection | 421 940 | 255 600 | 166 340 | 0 | 0 | 0 | 421 940 | 255 600 | 166 340 |
| Other terminated student loans | 91 819 | 54 561 | 37 258 | 0 | 0 | 0 | 91 819 | 54 561 | 37 258 |
| Balance at 31 December | 9 283 443 | 716 988 | 8 566 455 | 2 907 | 38 | 2 869 | 9 286 350 | 717 026 | 8 569 324 |
| · | | | | | | | | | |
| Total student loan receivables at 31 December | 907 510 598 | 82 213 467 | 825 297 131 | 13 761 135 | 495 098 | 13 266 037 | 921 271 733 | 82 708 565 | 838 563 168 |

In the table above, the impairment loss on valid contracts row contains information on problem free student loans and student loans in default.

Other terminated contracts are likely to be included among borrowers paying in instalments or among receivables transferred to the Tax Authority.



The following table illustrates changes to recognised impairment loss:

| Changes in impairment | 31 December 2014 | 31 December 2013 | |
|------------------------------|-------------------------|-------------------------|--|
| As of 1 January | 82 708 565 | 84 066 738 | |
| Current year impairment | 17 367 702 | 0 | |
| Current year reversal | 0 | -43 272 | |
| Translation difference | -4 963 687 | -1 314 901 | |
| Impairment as of 31 December | 95 112 580 | 82 708 565 | |

4.1.3. Insurance risk

Management of insurance risk

The risk premium charged in the interest on student loans covers the implicit insurance risks in the student loans. Such insurance elements include writing off the loan if the client passes away, or forgiving the loan upon retirement. The actuarial model designed to estimate the risk premium was developed and is operated by an independent, external actuary, where the insurance risks are considered separately from the credit risks. To calculate the risks, mortality and disability data along with retirement data were monitored and analysed in the model. The model calculates the value of the technical reserve for the insurance element.

Calculation of insurance technical reserves

The loss incurred upon an insurance risk event (which can also be HUF 0 when moving into retirement) is considered to be an insurance loss. The reserve is calculated for all of the contracts. When calculating the reserve, the portion of the student loan costs that pertains to insurance risk must be taken into account under expenses too. The portion of the risk premium that pertains to these risks is the net insurance premium. The gross premium is the net premium including the cost margin. The cost margin is the prorated allocation between insurance and non-insurance risks of the cost margin portion of the interest premium, assuming that the costs and the cost margins are identical. The technical reserve is the same as the difference between the present value of the expenses calculated based on the funding interest and the present value of the premiums based on the funding interest.

| Ctool | | 1000 | 1 |
|-------|------|-------|---|
| Stud | enii | ıvurı | |

| | 2014 II. half- | 2014 I. half- | 2013 II. half- | 2013 I. half- |
|----------------------|-----------------------|----------------------|-----------------------|----------------------|
| Risk distribution | year | year | year | year |
| Mortality | 8,05% | 5,59% | 5,59% | 6,0% |
| Disability | 9,61% | 5,89% | 5,89% | 4,7% |
| Pension | 1,58% | 0,22% | 0,22% | 3,5% |
| Insurance Risk total | 19,24% | 11,70% | 11,70% | 14,2% |
| Non-payment | 80,76% | 88,30% | 88,30% | 85,8% |
| Credit Risk total | 80,76% | 88,30% | 88,30% | 85,8% |
| Total | 100,00% | 100,00% | 100,00% | 100,00% |



| Student loan 2 | | | | |
|----------------------|----------------|---------------|----------------|---------------|
| | 2014 II. half- | 2014 I. half- | 2013 II. half- | 2013 I. half- |
| Risk distribution | year | year | year | year |
| Mortality | 5,07% | 4,07% | 4,07% | 2,4% |
| Disability | 1,54% | 0,67% | 0,67% | 0,2% |
| Pension | 0,15% | 0,21% | 0,21% | 0,0% |
| Insurance Risk total | 6,76% | 4,95% | 4,95% | 2,6% |
| Non-payment | 93,24% | 95,05% | 95,05% | 97,4% |
| Credit Risk total | 93,24% | 95,05% | 95,05% | 97,4% |
| Total | 100,00% | 100,00% | 100,00% | 100,00% |

In addition to the above risks, insurance risks do not include maturity risk. Insurance risks do not have any known concentration.

The calculation of the insurance reserve is based on numerous assumptions.

The following tables show the assumptions used for the calculation of financing interest, operating premium and payroll cost inflation for the ends of 2014 and 2013, respectively:

| Student Loan 1 | | | | | | | | |
|-------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| 31 December 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022+ |
| Financing interest | 3,14% | 3,02% | 3,35% | 3,66% | 3,79% | 3,79% | 3,78% | 3,79% |
| Operating premium | 0,94% | 0,85% | 0,85% | 0,85% | 0,85% | 0,85% | 0,85% | 0,85% |
| Payroll cost inflation | 2,34% | 3,80% | 3,30% | 3,30% | 3,30% | 3,30% | 3,30% | 3,30% |
| Student Loan 2 | | | | | | | | |
| 31 December 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022+ |
| Financing interest | 3,14% | 3,02% | 3,35% | 3,66% | 3,79% | 3,79% | 3,78% | 3,79% |
| Operating premium | 2,33% | 2,25% | 2,25% | 0,85% | 0,85% | 0,85% | 0,85% | 0,85% |
| Payroll cost inflation | 2,34% | 3,80% | 3,30% | 3,30% | 3,30% | 3,30% | 3,30% | 3,30% |
| Student Loan 1 | | | | | | | | |
| 31 December 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020+ | |
| Financing interest | 3,93% | 3,61% | 3,94% | 4,31% | 4,53% | 4,63% | 4,67% | |
| Operating premium | 0,83% | 0,80% | 0,75% | 0,75% | 0,70% | 0,70% | 0,65% | |
| Payroll cost inflation | 2,38% | 3,52% | 3,30% | 3,30% | 3,30% | 3,30% | 3,30% | |
| Student Loan 2 | | | | | | | | |
| 31 December 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020+ | |
| Financing interest | 3,93% | 3,61% | 3,94% | 4,31% | 4,53% | 4,63% | 4,67% | |
| Operating premium | 2,46% | 2,50% | 2,50% | 2,50% | 0,70% | 0,70% | 0,65% | |
| Payroll cost inflation | 2,38% | 3,52% | 3,30% | 3,30% | 3,30% | 3,30% | 3,30% | |
| | | | | | | _ | | |

Assumptions used to calculate the technical reserves for student loans 1 and 2:

• The **minimum wage** was considered at HUF 101,500, being the statutory minimum wage prescribed for full-time employees by government decree 483/2013. (XII.17.). The model calculated with the minimum wage effective as of 31 October of the year preceding the first day of the cash flow projection in accordance with government decree 1/2012.



(I.20.), i.e. at HUF 98,000. The minimum wage assumption used increased by 3.6% as compared to the assumptions used for making reserves at the end of 2013.

- The **collection rates** are determined based on collection experience related to cancelled Student Loan 1 contracts. Cancelled contracts are classified based on the amount of principal owed (low, medium, high). Collection success depends on the date of cancellation and the time elapsed since. The collection rates for cancelled contracts at the end of 2014 were: 56%/54%/31%. At the end of 2013, the collection rates for contracts cancelled were: 60%/58,5%/33%. The same rates apply also to Student Loan 2 contracts.
- **Mortality** was estimated based on the national portability statistics for 2009 and on an analysis of differences between expected and actual mortality for Type 1 student loans. Based on the results, the mortality for both males and females was adjusted by 90% for reserve calculation purposes.
- With respect to **disability** figures we applied the best estimate which is 70% of the national figures.
- **Probability of bullet payments**: Assumptions as to the probability of bullet payments, and the reclassification of pass debtors to overdue or terminated status reflect relevant experience so far with Type 1 student loans.

The probabilities calculated based on historic experience which reflects the assumptions used for pricing loans are shown in the table below:

The probability of early repayment before disbursement and repayment period is 0.

Probability of bullet payment

Student Loan 1. - Student Loan 2.

| Loan granted (HUF) | Under repayment | Overdue | Under repayment | Overdue | |
|-----------------------|--------------------|----------|--------------------|---------|--|
| | 31 Decemb | per 2014 | 31 December 2013 | | |
| 0 - 500 000 | 25,79% | 15,12% | 19,73% | 18,11% | |
| 500 001 - 1 000 000 | 4,87% | 4,63% | 3,59% | 2,31% | |
| 1 000 000 - 1 500 000 | 2,39% | 2,34% | 1,64% | 1,20% | |
| 1 500 001 - 2 000 000 | 1,40% | 1,38% | 0,91% | 0,70% | |
| 2 000 000 | 0,89% | 0,89% | 0,36% | 0,46% | |

The assumption used in 2014 changed compared to that used for provisions and reserves in 2013 as the probability of bullet payments increased in all the debtor categories except the lowest nonperformers.



• **Probability of early repayment**: Early repayment is estimated in the percentage of amounts repaid in periodic instalments and assumed that early repayment will take place once a year.

Any early repaid amount and the probability of early repayment depend on the amount of the required instalment. We used the following assumptions for our estimates:

Probability of early repayment

Student Loan 1

| 31 Dece Probability of early repayment | ember 2014 Percentage of annual repayment | 31 Decem Probability of early repayment | ber 2013 Percentage of annual repayment |
|---|--|---|---|
| 35,35% | 0% | 34,98% | 0% |
| 35,37% | 3% | 34,40% | 3% |
| 14,42% | 22% | 15,41% | 25% |
| 14,86% | 190% | 15,21% | 196% |

Student Loan 2

31 December 2014

| Amount of mor | nthly instalment (HUF) | Probability of early repayment | Percentage of annual repayment |
|---------------|------------------------|--------------------------------|--------------------------------|
| Low | 0 - 90 000 | 50,26% | 36,46% |
| Medium | 90 001 - 200 000 | 52,89% | 24,47% |
| High | 200 001- | 50,51% | 13,49% |

31 December 2013

| Amount of mont | thly instalment (HUF) | Probability of early repayment | annual repayment |
|----------------|-----------------------|--------------------------------|------------------|
| Low | 0 - 62 500 | 48,13% | 59,97% |
| Medium | 62 500 - 150 000 | 44,50% | 29,96% |
| High | 150 001- | 44,07% | 16,12% |

• Initial earnings were tested based on the tax authority's official income figures database for Type 1 student loans. Personal income is very low in some categories. Figures from the NYIKA (Pension and Old Age People [OAP] Roundtable) project show that the percentage of partly or fully inactive population is significantly higher among under-30 age group than in the older age groups. As a result, as most of the student loan debtors are under 30, the income figures in the student loan database are underestimated.



Consequently, the lowest income category used in the calculation model was estimated based on statistical information prepared by the Central Statistics Office for 2010 relevant to the economic activity of the population between 15 and 61 years of age per level of education and gender. As a result, people with finished grammar school education or higher in the 15-60 age group represent 4.3% of the economically inactive population. Accordingly, the model assumes that 4,3% of the contracted debtors do not have relevant earnings. In case no initial wage data was available the minimum wage was assumed.

• Age dependent increase in earnings: The increase in earnings (wages and salaries) varies by age and by gender in the calculation model. The related estimates were taken from a pension scheme modelling project co-conducted with the Pension and OAP Roundtable.

The impacts of changes in the assumptions were analysed based on the factors that affect reserves the most. The changes in the assumptions for collection rates real wage increases were completely recalculated. Changes in mortality, disability and risk premium assumptions were identified with a simplified approach based on the apportioning of related cash flow components.

The impacts of changes in the assumptions are set out in the tables below. Technical reserves are sensitive to increases in real wages, changes in mortality and disability assumptions but are less sensitive to collectability assumptions. Changes in the risk premium also have a significant impact on insurance technical reserves.



Sensitivity analysis of reserve calculations:

31 December 2014

| Sensitivity analysis of reserve calculations | Original | Amended | 2014 | |
|---|--|--|---|--|
| for Student Loan 1 | assumption | assumption | Reserve | Change |
| Under basic assumptions | | | 7 516 911 | |
| Mortality (relative to mortality of population) | 90% | 80% | 6 722 983 | -10,56% |
| , | 5575 | 100% | 8 304 487 | 10,48% |
| Disability (relative to national data) | 70% | 60% | 6 059 259 | -19,39% |
| , , | | 80% | 8 968 211 | 19,31% |
| Real wage growth | | -1% | 10 413 160 | 38,53% |
| | 560/ 540/ 24 0/ | +1% | 5 621 011 | -25,22% |
| Collection rate on cancelled contracts | 56%,54%,31% | 55%,53%30% | 7 516 911 | 0,00% |
| | 56%,54%,31% | 57%,55%32% | 7 516 911 | 0,00% |
| Risk premium | 1,42% | -0,10% | 7 964 686 | 5,96% |
| | | 0,10% | 7 085 014 | -5,75% |
| Cost of capital | | -1,00% | 5 532 091 | -26,40% |
| ' | | 1,00% | 10 597 351 | 40,98% |
| Pricing | | | 9 841 532 | 30,93% |
| | | | | |
| Sensitivity analysis of reserve calculations | Original | | | |
| | Original | Ame nde d | 201 | 4 |
| for Student Loan 2 | assumption | Amended assumption | 201 Reserve | 4 Change |
| | O | | | |
| for Student Loan 2 Under basic assumptions | assumption | | Reserve | |
| for Student Loan 2 | O | assumption | Reserve 149 258 | Change |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) | assumption 90% | assumption 80% | Reserve 149 258 114 326 | Change -23,40% |
| for Student Loan 2 Under basic assumptions | assumption | 80% 100% | Reserve 149 258 114 326 181 016 | Change -23,40% 21,28% |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) Disability (relative to national data) | assumption 90% | 80% 100% 60% | Reserve 149 258 114 326 181 016 127 028 | Change -23,40% 21,28% -14,89% |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) | assumption 90% | 80% 100% 60% 80% | Reserve 149 258 114 326 181 016 127 028 168 313 | -23,40% 21,28% -14,89% 12,77% |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) Disability (relative to national data) Real wage growth | assumption 90% | 80% 100% 60% 80% -1% | Reserve 149 258 114 326 181 016 127 028 168 313 171 488 | -23,40% 21,28% -14,89% 12,77% 14,89% |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) Disability (relative to national data) | assumption 90% 70% | 80% 100% 60% 80% -1% +1% | Reserve 149 258 114 326 181 016 127 028 168 313 171 488 127 028 | -23,40% 21,28% -14,89% 12,77% 14,89% -14,89% |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) Disability (relative to national data) Real wage growth Collection rate on cancelled contracts | 90% 70% 56%,54%,31% 56%,54%,31% | 80% 100% 60% 80% -1% +1% 55%,53%30% 57%,55%32% -0,10% | Reserve 149 258 114 326 181 016 127 028 168 313 171 488 127 028 149 258 | -23,40% 21,28% -14,89% 12,77% 14,89% -14,89% 0,00% 0,00% 19,15% |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) Disability (relative to national data) Real wage growth | 90% 70% 56%,54%,31% | 80% 100% 60% 80% -1% +1% 55%,53%30% 57%,55%32% -0,10% 0,10% | Reserve 149 258 114 326 181 016 127 028 168 313 171 488 127 028 149 258 149 258 | -23,40% 21,28% -14,89% 12,77% 14,89% -14,89% 0,00% 0,00% 19,15% -19,15% |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) Disability (relative to national data) Real wage growth Collection rate on cancelled contracts Risk premium | 90% 70% 56%,54%,31% 56%,54%,31% | 80% 100% 60% 80% -1% +1% 55%,53%30% 57%,55%32% -0,10% 0,10% -1,00% | Reserve 149 258 114 326 181 016 127 028 168 313 171 488 127 028 149 258 149 258 177 840 120 677 238 178 | -23,40% 21,28% -14,89% 12,77% 14,89% -14,89% 0,00% 0,00% 19,15% -19,15% 59,57% |
| for Student Loan 2 Under basic assumptions Mortality (relative to mortality of population) Disability (relative to national data) Real wage growth Collection rate on cancelled contracts | 90% 70% 56%,54%,31% 56%,54%,31% | 80% 100% 60% 80% -1% +1% 55%,53%30% 57%,55%32% -0,10% 0,10% | Reserve 149 258 114 326 181 016 127 028 168 313 171 488 127 028 149 258 149 258 177 840 120 677 | -23,40% 21,28% -14,89% 12,77% 14,89% -14,89% 0,00% 0,00% 19,15% -19,15% |

In the sensitivity analysis, the minimum wage, initial income and economic assumptions used for pricing differ from those used to make reserves. The analysis also reflects the effect of a small decrease in the late payment penalty rate.



31 December 2013

| Sensitivity analysis of reserve calculations | Original | Amended | 201. | 3 |
|---|-------------|------------|------------|---------|
| for Student Loan 1 | assumption | assumption | Reserve | Change |
| Under basic assumptions | | | 15 425 547 | |
| Mortality (relative to mortality of population) | 90% | 80% | 14 469 031 | -6,20% |
| Wortanty (relative to mortanty or population) | 3070 | 100% | 16 378 701 | 6,18% |
| Disability (relative to national data) | 70% | 60% | 13 600 081 | -11,83% |
| Disability (relative to hational data) | 7070 | 80% | 17 244 283 | 11,79% |
| Real wage growth | | -1% | 20 881 749 | 35,37% |
| neur wage growth | | +1% | 11 707 251 | -24,10% |
| | 60%, 58,5%, | 59%,57,5% | | |
| Collection rate on cancelled contracts | 33% | 32% | 15 425 547 | 0,00% |
| conceilon rate on cancerned contracts | 60%, 58,5%, | 59%,57,5% | | |
| | 33% | 32% | 15 425 547 | 0,00% |
| Risk premium | * | -0,10% | 15 236 940 | -1,22% |
| p. ee | | 0,10% | 15 661 312 | 1,53% |
| * risk premium assumption | | | | |
| -June 2014. | 1,67% | | | |
| June 2014 - June 2015 | 1,57% | | | |
| July 2015 - | 1,50% | | | |

| Sensitivity analysis of reserve calculations | Original | Amended | Amended 2013 | |
|---|-------------|-------------|---------------|---------|
| for Student Loan 2 | assumption | assumption | Reserve | Change |
| Under basic assumptions | | | 74 097 | |
| Mortality (relative to mortality of population) | 90% | 80% | 57 256 | -22,73% |
| Mortanty (relative to mortanty or population) | 3070 | 100% | 94 305 | 27,27% |
| Disability (relative to national data) | 70% | 60% | 67 360 | -9,09% |
| Disability (Telative to flational data) | 7070 | 80% | 84 201 | 13,64% |
| Real wage growth | | -1% | 84 201 | 13,64% |
| iteal wage growth | | +1% | 67 360 | -9,09% |
| | 60%, 58,5%, | 59%,57,5% | | |
| Collection rate on cancelled contracts | 33% | 32% | 74 097 | 0,00% |
| Confection rate on cancelled contracts | 60%, 58,5%, | 61%, 59,5%, | | |
| | 33% | 34% | 74 097 | 0,00% |
| Risk premium | 1,24% | 1,14% | 87 569 | 18,18% |
| nisk premium | 1,2470 | 1,34% | 63 992 | -13,64% |

The level of the risk premium influences the size of the technical reserve; changes to the risk premium are illustrated in the following table:



| Interest period | | risk pr | e mium |
|-----------------|-----------------------|-----------------------|----------------|
| | | Student Loan 1 | Student Loan 2 |
| | 2013.01.01-2013.06.30 | 1,43% | 1,57% |
| | 2013.07.01-2013.12.31 | 1,67% | 1,24% |
| | 2014.01.01-2014.06.30 | 1,67% | 1,24% |
| | 2014.07.01-2014.12.31 | 1.42% | 1.28% |

4.1.4. Liquidity risk

Liquidity risk is the risk that the Company cannot meet its payment obligations on time.

In relation to the financing of the student loan system and during the portfolio management of the debt there is also the "renewal risk", which is derived from the availability of funds required to repay maturing loans and bonds. Renewal risk that is not managed appropriately can easily result in liquidity problems, but it also implies an interest risk in cases where the financing becomes exposed to an asset or financial partner.

Management of liquidity risk

For liquidity equalisation purposes the Company has employed stand-by credit line agreements for many years, whereby the amounts are determined to ensure sufficient security for likely situations. Aside from the purposes mentioned, the stand-by credit also enhances the security of financing, since if planned funds are not raised because of some market event, a flexible and suitable size of stand-by credit can offer a temporary solution and lower the liquidity risk.

Liquidity risk is an important consideration when selecting the terms of funding raised; this is why the Company strives to match the terms of its funds to the assets, i.e. to the long expected average term of the student loans, as well as to lower the renewal risk and be the maturity curve of the Student Loan Centre's funds as even as possible.



The following table breaks down the expected cash flows of financial assets and liabilities by maturity:

| Liquidity risk | Book value | Expected cash- flows | within 1 month | 1-3 months | 3 months - | 1-5 years | more than 5 years |
|--------------------------------------|---------------|-------------------------|-------------------|-------------|--------------|---------------|----------------------|
| 31 December 2014 | | | | | | | |
| Cash and cash equivalents | 62 924 394 | 62 924 394 | 62 924 394 | - | - | - | - |
| Student loans | 781 195 438 | 1 186 400 067 | 6 593 045 | 14 280 142 | 61 378 663 | 379 294 782 | 724 853 435 |
| Insurance premium receivables | 8 033 676 | 11 919 069 | 69 757 | 151 098 | 648 838 | 3 899 063 | 7 150 313 |
| Other financial assets | 536 919 | 536 919 | 330 352 | 3 133 | 14 320 | 174 391 | 14 723 |
| Non-derivative financial liabilities | | | | | | | |
| Loans and advances from banks | - 488 140 440 | - 581 436 435 | - 1337070 | - 7827160 | -22 767 089 | - 378 692 237 | - 170 812 879 |
| Other financial liabilities | - 451 406 | - 451 406 | - 451 406 | - | - | - | - |
| Issued bonds | - 320 318 820 | - 340 386 220 | - | -66 009 302 | -96 855 186 | - 177 521 732 | - |
| | 43 779 761 | 339 506 388 | 68 129 072 | -59 402 089 | -57 580 454 | - 172 845 733 | 561 205 592 |
| Liquidity risk | Book value | Expected cash-flows | within 1 month | 1-3 months | 3 months - | 1-5 years | more than 5 years |
| 31 December 2013 | | | | | | | |
| Cash and cash equivalents | 44 101 451 | 44 101 451 | 1 528 462 | 42 572 989 | 0 | 0 | 0 |
| Student loans | 829 993 844 | 1 359 276 446 | 6 487 721 | 14 074 626 | 63 120 709 | 502 809 834 | 772 783 556 |
| Insurance premium receivables | 8 569 324 | 13 623 590 | 67 363 | 145 912 | 650 872 | 5 045 879 | 7 713 564 |
| Other financial assets | 356 671 | 356 671 | 286 975 | 2 505 | 13 747 | 40 341 | 13 103 |
| Non-derivative financial liabilities | | | | | | | |
| Loans and advances from banks | -518 108 679 | -638 227 197 | 0 | -7 727 487 | -191 262 792 | -228 126 554 | -211 110 364 |
| Other financial liabilities | -468 459 | -468 459 | -468 459 | 0 | 0 | 0 | 0 |
| Issued bonds | -326 498 894 | -359 695 176 | 0 | -70 752 902 | -11 750 173 | -277 192 101 | 0 |
| | 37 945 258 | 418 967 326 | 7 902 062 | -21 684 357 | -139 227 637 | 2 577 399 | 569 399 859 |

^{*}Expected interest cash flows were not included in other financial assets

The expected cash flows defined above were determined by the Company taking into account future capital assets and liabilities from the individual financial instrument contracts as valid for the remaining terms, and the cash flows caused by interest and other fees.

The table shows the expected cash flows of the Student Loan Centre as derived from the Company's current contracts. As the Company can generally use shorter-term funds to finance the student loans extended for an average of 15-20 years that are repaid in proportion to incomes and which make up the majority of the asset side of its balance sheet, the net cash flow calculated from the above turns negative in the short term. However, the Company's market-based financing has been stable in the past few years; this is set up with the professional support of the Government Debt Management Agency and approved by the Minister responsible for the government budget.

4.1.5. Market risk

Market risk is the risk that changes in market prices, such as interest rates (interest risk), prices (price risk) and exchange rates (currency risk) will influence the Company's profits or the value of its investments in financial instruments.

Management of market risks

Due to the special rules on student loans and the Student Loan Centre (such as the method for calculating interest) there is no interest risk to the Company's profit under Hungarian accounting standards, as the interest risks must be passed on to clients by continuously accruing/deferring the



difference of funding costs and interest income and releasing such accruals/deferrals against loan interests during the prescribed period. Traditional banking operations and risk management requires the duration matching of maturities on the assets and equity & liabilities side to ensure that both sides of the balance sheet reflect the same movements in yields. Thus the interest margin remains largely unchanged as it is hedged against interest risk by having an impact on the balance sheet structure. In accordance with this principle, the Student Loan Centre would need to reflect short-term (half-year and declining) duration value of student loans (i.e. the loans would be re-priced on a six monthly basis) also on the equity & liabilities side as a combination of a number of weighed funding instruments as the maturities cannot be changed on the asset side of the balance sheet (this would only be possible subject to profound changes in the terms of conditions of student loans as loan products). However, in practice, such a funding scheme would result in the dominance of floating interest financing instruments with truly adverse consequences: although the approach could render accruals/deferrals by the Company unnecessary, it would cause serious volatility in student loan interest rates. Besides, the approach would be difficult to be put into practice as traditional banking practice allows for a number of instruments on both the assets and the equity & liabilities side to enable continuous duration matching, but such instruments are not available or applicable to the Company.

The Company can manage interest and foreign exchange risks by influencing the ratio of fix and floating interest debts and by choosing the duration of the assets used. The Company's funding structure needs to be developed with a view to continuously reducing student loan interest rates as yield also reduce. At the same time, this structure would need to allow little room for reflecting unexpected increases in market yields in student loan interest rates. The Company's financing strategy aims to develop the fix/floating ratio proposed by the Sovereign Debt Management Centre (ÁKK) subject to market conditions and in view of the nature, market availability and interest sensitivity of the various funds with different interest rates and durations.

The following table displays the exposure to interest rate risk under IFRS at the end of the reporting periods:

| Interest rate risk | 31 December 2014 | 31 December 2013 |
|------------------------------|-------------------------|-------------------------|
| Fixed interest | 61 942 118 | 42 572 989 |
| Floating interest | 789 229 114 | 838 563 168 |
| Interest bearing assets | 851 171 232 | 881 136 157 |
| | | |
| Fixed interest | -320 318 820 | -326 498 894 |
| Floating interest | -488 140 440 | -518 108 679 |
| Interest bearing liabilities | -808 459 260 | -844 607 573 |

A 50 basis-point change in HUF interest and a 10 basis-point change in EUR interest would make the following impact on the Company's profits and equity.



| | 31 D | ecember 20 |)14 | 31 December 2013 | | |
|-------------------------------------|-------------------------|------------|----------------|-------------------------------|------------|----------------|
| Cash flow sensitivity | Increase (basis points) | Equity | Profit or loss | Increase (basis points) | Equity | Profit or loss |
| Floating-interest instruments (HUF) | 50 | -5 140 906 | -5 140 906 | 50 | -5 218 366 | -5 218 366 |
| Floating-interest instruments (EUR) | 10 | -123 227 | -123 227 | 10 | -127 551 | -127 551 |
| Cash flow sensitivity, net | | -5 264 133 | -5 264 133 | | -5 345 917 | -5 345 917 |

| | 31 Dec | 31 December 2014 | | | 31 December 2013 | | |
|----------------------------|-------------------------|-------------------------|----------------|-------------------------|------------------|----------------|--|
| Fair value sensitivity | Increase (basis points) | Equity | Profit or loss | Increase (basis points) | Equity | Profit or loss | |
| Fixed interest instruments | 50 | -17 776 | 0 | 50 | -24 865 | 0 | |

Foreign exchange risk can arise from the HUF/EUR exchange rate fluctuations and between various foreign currencies. However, when the financial statements were prepared, the Student Loan Centre had no assets or liabilities denominated in foreign exchange.

4.1.6. Early repayment risk

Early repayment risk is the risk that Student Loan Centre incurs losses because clients pay their loans back in part or in full prior to the contractual maturity date.

The large repayment sums owing to the high willingness to repay early seem beneficial from a financing and cash-flow perspective as they promote the goal of becoming self-financing as quickly as possible. Nevertheless, from the perspective of spreading credit losses they are not so beneficial, since the – presumably – highly solvent borrowers willing to pay are removed from the risk pool more quickly, and so the interest element of the risk premium designed to cover the expected credit losses of the entire pool is also paid for a shorter period. The Company currently manages this risk by integrating expected early repayments into the model applied for estimating the risk premium and reserves. There are no other measures – penalty fees, time restrictions – applied for early repayments.

5. Capital management

Student Loan Centre is engaged in 'other lending', which it performs as an economic entity under the applicable government decree; apart from some minor exceptions it does not fall under the Act on Credit Institutions and Financial Enterprises. Despite this, the Company is not governed by the National Bank of Hungary and the capital requirements set for institutions carrying out financial activities do not apply to the Company. For this reason the Company's capital adequacy is relatively low compared to the financial sector. The Company complies with the capital requirements for business organisations, which state that the share capital of companies limited by shares may not be less than HUF 5 million. (section 3:212 of act V of 2013).

6. Fair value of financial instruments

The Company's accounting policies and disclosures require fair values to be determined for financial assets and liabilities. The Company only applies fair value measurements for available-for-sale securities classified under cash and cash equivalents.

The fair value is the amount at which assets are sold or liabilities are settled under normal market conditions between informed parties.



In the case of active markets the Company determines the fair values of assets and liabilities based on quoted prices available on the market (Level 1).

When independent prices are not available, fair values are determined by using valuation techniques which rely on observable market data. These include comparisons with similar instruments where observable market prices exist, discounted cash flow analyses, option pricing models and other valuation techniques commonly used by market participants (Level 2). For financial instruments, fair values may be determined in whole or in part using valuation techniques based on assumptions that are not supported by prices from current market transactions or observable market data (Level 3).

For the individual categories of financial instrument the fair values were determined using the following methods for valuation and/or disclosure purposes.

Available-for-sale financial instruments

The fair value calculations for these instruments are presented in note 3.9.1 in the "Summary of key accounting principles" chapter.

Student loans and insurance premium receivables

Since there is no product on the market that is comparable with student loans, and since the Company passes on the entire cost of the funds sourced on the money and capital markets to clients, including the risk and operation premiums, in this report we assumed in respect of the student loans and insurance premium receivables that their carrying amounts are a suitable approximate estimate for their fair values. This assumption is backed up by the fact that the contracts are re-priced on a six-monthly basis.

Other receivables and other liabilities

As other receivables and other liabilities are current items, their carrying amounts well reflect the fair values of the assets and liabilities.

Loans and advances from banks

A significant part of loans taken by Student Loan Centre are floating-interest rate loans, all of these were repriced in December 2014.

The fair value of the loans was discounted based on the HUF market rates on 31 December 2014 and the average spread on bonds issued by the company compared to reference government bonds yields. The cash-flow elements to be discounted in case of HUF based floating-interest instruments were calculated based on the forward rates of 3 month HUF swap yield curves available on Reuters and the marge of the loans. The cash-flow elements to be discounted in case of EURIBOR based MFB loans were calculated based on the forward returns of 3 months euro swap yield curves available on Reuters and the marge on the loan. The fair value of the loans differs from their book value.

Issued bonds

The bonds issued by the Company are publicly issued bonds bearing fixed interest and are traded on the Budapest Stock Exchange. All of the bond series possess the same conditions as a benchmark government bond series (interest, maturity) for easier comparisons and to facilitate pricing, yet their market is still significantly less liquid relative to the market for government securities. For this reason the Company calculates the fair value of bonds by comparing the yield of the last transaction prior to the given date with the yield for the benchmark government security at the same time, and then after adding the yield premium calculated in this way to the



yield valid when the fair value of the benchmark government security was calculated, this yield is used to discount the expected cash flows of the given bond series.

The following table shows the fair values of the Company's financial assets and financial liabilities calculated as determined above, compared with their carrying amounts at the end of the individual reporting periods:

31 December 2014

| Fair value of financial instruments | Loans and | Available-for-sale | Other financial | Total carrying | Total fair |
|-------------------------------------|-------------|--------------------|-----------------|----------------|-------------|
| Fair value of imalicial instruments | receivables | financial assets | liabilities | amount | value |
| Cash and cash equivalents | 982 276 | 61 942 118 | | 62 924 394 | 62 924 394 |
| Student loans | 781 195 438 | | | 781 195 438 | 781 195 438 |
| Insurance premium receivables | 8 033 676 | | | 8 033 676 | 8 033 676 |
| Available-for-sale financial assets | 0 | | | 0 | |
| Other financial assets | 536 919 | | | 536 919 | 536 919 |
| Loans and advances from banks | | | 488 140 440 | 488 140 440 | 490 738 888 |
| Other financial liabilities | | | 451 406 | 451 406 | 451 406 |
| Issued bonds | | | 320 318 820 | 320 318 820 | 330 173 755 |

Fair value hierarchy

31 December 2014

| Assets | Book value | Fair value | Level 1 | Level 2 | Level 3 |
|-------------------------------------|-------------|-------------|------------|---------|-------------|
| Assets measured at fair value | 61 942 118 | 61 942 118 | 61 942 118 | 0 | 0 |
| Available-for-sale financial assets | 61 942 118 | 61 942 118 | 61 942 118 | 0 | 0 |
| Assets disclosed at fair value | 790 748 309 | 790 748 309 | 982 276 | 0 | 789 766 033 |
| Cash and cash equivalents | 982 276 | 982 276 | 982 276 | 0 | 0 |
| Student loans | 781 195 438 | 781 195 438 | 0 | 0 | 781 195 438 |
| Insurance premium receivables | 8 033 676 | 8 033 676 | 0 | 0 | 8 033 676 |
| Other financial assets | 536 919 | 536 919 | 0 | 0 | 536 919 |
| Total | 852 690 427 | 852 690 427 | 62 924 394 | 0 | 789 766 033 |

| Liabilities | Book value | Fair value | Level 1 | Level 2 | Level 3 |
|-------------------------------------|-------------|-------------|---------|-------------|---------|
| Liabilities measured at fair value | 0 | 0 | 0 | 0 | 0 |
| Liabilities disclosed at fair value | 808 910 666 | 821 364 049 | 0 | 820 912 643 | 451 406 |
| Loans and advances from banks | 488 140 440 | 490 738 888 | 0 | 490 738 888 | 0 |
| Other financial liabilities | 451 406 | 451 406 | 0 | 0 | 451 406 |
| Issued bonds | 320 318 820 | 330 173 755 | 0 | 330 173 755 | 0 |
| Total | 808 910 666 | 821 364 049 | 0 | 820 912 643 | 451 406 |

31 December 2013

| Fair value of financial instrumentsreceivablesCash and cash equivalents1 528 462Student loans829 993 844Insurance premium receivables8 569 324Available-for-sale financial assets0Other financial assets356 671Loans and advances from banksOther financial liabilities | Loans and | Available-for-sale | Other financial | Total carrying | Total fair |
|---|------------------|--------------------|-----------------|----------------|-------------|
| | financial assets | liabilities | amount | value | |
| Cash and cash equivalents | 1 528 462 | 42 572 989 | | 44 101 451 | 44 101 451 |
| Student loans | 829 993 844 | | | 829 993 844 | 829 993 844 |
| Insurance premium receivables | 8 569 324 | | | 8 569 324 | 8 569 324 |
| Available-for-sale financial assets | 0 | | | 0 | |
| Other financial assets | 356 671 | | | 356 671 | 356 671 |
| Loans and advances from banks | | | 518 108 679 | 518 108 679 | 514 232 594 |
| Other financial liabilities | | | 468 459 | 468 459 | 468 459 |
| Issued bonds | | | 326 498 894 | 326 498 894 | 340 007 727 |



31 December 2013

| Assets | Book value | Fair value | Level 1 | Level 2 | Level 3 |
|-------------------------------------|-------------|-------------|------------|---------|-------------|
| Assets measured at fair value | 42 572 989 | 42 572 989 | 42 572 989 | 0 | 0 |
| Available-for-sale financial assets | 42 572 989 | 42 572 989 | 42 572 989 | 0 | 0 |
| Assets disclosed at fair value | 840 448 301 | 840 448 301 | 1 528 462 | 0 | 838 919 839 |
| Cash and cash equivalents | 1 528 462 | 1 528 462 | 1 528 462 | 0 | 0 |
| Student loans | 829 993 844 | 829 993 844 | 0 | 0 | 829 993 844 |
| Insurance premium receivables | 8 569 324 | 8 569 324 | 0 | 0 | 8 569 324 |
| Available-for-sale financial assets | 0 | 0 | 0 | 0 | 0 |
| Other financial assets | 356 671 | 356 671 | 0 | 0 | 356 671 |
| Total | 883 021 290 | 883 021 290 | 44 101 451 | 0 | 838 919 839 |

| Liabilities | Book value | Fair value | Level 1 | Level 2 | Level 3 |
|-------------------------------------|-------------------|-------------|---------|-------------|---------|
| Liabilities measured at fair value | 0 | 0 | 0 | 0 | 0 |
| Liabilities disclosed at fair value | 845 076 032 | 854 708 780 | 0 | 854 240 321 | 468 459 |
| Loans and advances from banks | 518 108 679 | 514 232 594 | 0 | 514 232 594 | 0 |
| Other financial liabilities | 468 459 | 468 459 | 0 | 0 | 468 459 |
| Issued bonds | 326 498 894 | 340 007 727 | 0 | 340 007 727 | 0 |
| Total | 845 076 032 | 854 708 780 | 0 | 854 240 321 | 468 459 |

7. Interest income and expense

| Interest income | 2014 | 2013 |
|-------------------------------|------------|------------|
| Student loan interest income* | 50 951 703 | 63 361 008 |
| T-bills | 353 960 | 650 165 |
| Interest paid by employees | 1 342 | 1 197 |
| Bank interest received | 0 | 5 |
| Total | 51 307 005 | 64 012 375 |
| | | |
| Interest expense | 2014 | 2013 |
| Bond interest | 19 080 551 | 20 448 701 |
| Interest on long-term loans | 14 684 672 | 21 072 381 |
| EIB loan interest | 9 424 671 | 14 177 549 |
| MFB loan interest | 4 155 346 | 6 348 416 |
| Takarékbank loan interest | 1 104 655 | 546 416 |
| Stand-by loan interest | 20 394 | 146 341 |
| Budapest Bank loan interest | 18 420 | 88 280 |
| Takarékbank loan interest | 0 | 19 081 |
| MFB loan interest | 1 974 | 38 980 |
| Total | 33 785 617 | 41 667 423 |
| <u>-</u> | | |
| Net interest income | 17 521 388 | 22 344 952 |



Late payment interest received includes the actually received interest on impaired student loans.

| Student Loan interest income | | 2014 | | | 2013 | |
|---|----------------|----------------|------------|----------------|----------------|------------------|
| details | Student Loan 1 | Student Loan 2 | Total | Student Loan 1 | Student Loan 2 | Total |
| Student loan interest income* | 24 781 582 | 18 529 | 24 800 111 | 26 923 016 | <i>2 769</i> | 26 925 785 |
| -interest on funding costs | 15 733 144 | 9 527 | 15 742 671 | 18 530 884 | 1 601 | 18 532 485 |
| -interest on risk premium | 6 185 000 | <i>3 305</i> | 6 188 305 | 5 493 787 | 401 | 5 494 188 |
| -Interest on operating costs | 2 863 438 | 5 697 | 2 869 135 | 2 898 345 | 767 | 2 899 112 |
| Student loan interest accrued due to ca | 21 798 341 | 375 059 | 22 173 400 | 32 911 571 | 152 872 | 33 064 443 |
| -interest on funding costs | 13 900 317 | 196 270 | 14 096 587 | 21 454 212 | 83 513 | 21 537 725 |
| -interest on risk premium | 5 514 205 | 64 821 | 5 579 026 | 8 406 359 | 24 456 | <i>8 430 815</i> |
| -Interest on operating costs | 2 383 819 | 113 968 | 2 497 787 | 3 051 000 | 44 903 | 3 095 903 |
| Amount reclassified from interest | | | | | | |
| income to insurance premium | -2 599 951 | -11 361 | -2 611 312 | -2 537 919 | -1 111 | -2 539 030 |
| received | | | | | | |
| Student loan default interest* | 3 684 698 | 412 | 3 685 110 | 3 182 060 | 77 | 3 182 137 |
| State targeted interest subsidies* | 1 857 199 | 1 047 195 | 2 904 394 | 2 195 279 | 532 394 | 2 727 673 |
| Total | 49 521 869 | 1 429 834 | 50 951 703 | 62 674 007 | 687 001 | 63 361 008 |

8. Insurance premium earned

Based on the actuarial model calculation, the Company calculates the income from insurance premium based on the risk premium spread, i.e. the risk and operating premium attributable to the period is multiplied by the insurance risk percentage. The risk spread is presented in section 4.1.3. Based on section 3.3 of the accounting policy interest subsidies received are presented as part of interest income.

| Insurance premium income | 2014 | | | | 2013 | |
|--------------------------|------------|---------|------------|------------|---------------|------------|
| | Student | Student | Total | Student | Student | Total |
| | Loan 1 | Loan 2 | Total | Loan 1 | Loan 2 | Total |
| Period risk premium | 11 699 205 | 68 126 | 11 767 331 | 13 900 146 | 24 857 | 13 925 003 |
| Period operating premium | 5 247 257 | 119 665 | 5 366 922 | 5 949 345 | 45 670 | 5 995 015 |
| Total premiums | 16 946 462 | 187 791 | 17 134 253 | 19 849 491 | <i>70 527</i> | 19 920 018 |
| Thereof: premium income | 2 599 952 | 11 361 | 2 611 312 | 2 537 919 | 1 111 | 2 539 030 |

9. Claims paid

| Expense caused by insurance events | 2014 | | | 2013 | | |
|---|---------|---------|---------|---------|---------|---------|
| | Student | Student | Total | Student | Student | Total |
| | Loan 1 | Loan 2 | Totai | Loan 1 | Loan 2 | Total |
| Loan written off due to death | 289 609 | 0 | 289 609 | 511 505 | 0 | 511 505 |
| Loan written off due to disability | 141 964 | 0 | 141 964 | 0 | 0 | 0 |
| Total | 431 573 | 0 | 431 573 | 511 505 | 0 | 511 505 |

^{*} Contains the interest elements of student loans related to loan components.



10. Net trading profit or loss

| Net trading profit or loss | 2014 | 2013 |
|---|----------|---------|
| Loss/profit from the repiurchase of financial | | |
| instruments | -238 298 | -76 379 |
| Net trading loss/profit | -238 298 | -76 379 |

11. Other operating income and expenses

| Other operating income | 2014 | 2013 |
|---|-----------|-----------|
| Income from forgiven receivables | 3 316 | 3 321 |
| Government grants received | 84 297 | 87 434 |
| Sale of public procurement tender documents | 0 | 1 005 |
| Advertising campaign paid by MFB | 303 750 | 0 |
| Other | 10 399 | 13 036 |
| Total | 401 762 | 104 796 |
| - | | _ |
| Other operating costs, expenses | 2014 | 2013 |
| Material costs | 75 870 | 99 046 |
| Services used | 3 087 587 | 2 968 216 |
| Other services | 697 127 | 719 907 |
| Wage cost | 2 279 379 | 2 332 232 |
| Other staff benefits | 588 196 | 618 943 |
| Social security contribution | 763 745 | 776 715 |
| Depreciation | 506 931 | 463 700 |
| Costs of issuing bonds | 260 593 | 282 022 |
| Amounts contributed free of charge | 14 743 | 18 991 |
| Impairment of inventories | 113 | 0 |
| Fines, compensation | 29 | 24 |
| Other | 9 120 | 1 671 |
| Net value of PPE and intangible assets sold, scrapped | 89 277 | 2 722 |
| Total | 8 372 710 | 8 284 189 |

12. Tax expense, tax income

According to section 19 of act LXXXI of 1996, for a positive taxable base of no more than HUF 500 million, the tax rate is 10%, for any amount in excess of this threshold the rate is 19%.

The following table summarises the tax rates valid in the periods presented:



| Corporate income tax rates of the Company | 2014 | 2013 |
|--|-----------|-----------|
| Corporate tax | 10% , 19% | 10% , 19% |
| Corporate tax rate | 10% , 19% | 10%,19% |
| | | |
| Tax rates used by Company | 2014 | 2013 |
| Corporate tax | 10% | 10% |
| Deferred tax rate | 10% | 10% |
| | | |
| Corporate tax expense in reporting year | 2014 | 2013 |
| Corporate tax expense in reporting year | 0 | -2 214 |
| Total corporate tax expense in reporting year | 0 | -2 214 |
| | | |
| Deferred tax income | 2014 | 2013 |
| Occurrence and reversal of temporary differences | -6 591 | -403 712 |
| Total deferred tax income | -6 591 | -403 712 |
| Total corporate tax | -6 591 | -405 926 |

The following table reconciles the tax expected based on the accounting profit and the tax actually paid:

| Breakdown of effective tax rate | 2014 | 2013 |
|--|---------|-----------|
| Period result | 264 740 | 2 171 624 |
| Corporate tax income / expense | -6 591 | -405 926 |
| Profit/loss before tax | 271 331 | 2 577 550 |
| | | |
| Expected corporate tax based on tax rate | -27 133 | -257 755 |
| Non-deductible expenses | -1 467 | -1 886 |
| Tax-exempt income | 30 375 | 0 |
| Reversal effect of tax differences | -8 011 | -155 |
| Corporate income tax payable | 0 | 2 266 |
| Negative corporate tax base in reporting year, for which | | |
| deferred tax assets were not allocated | -20 897 | 0 |
| Unrecognised changes in temporary differences | 60 | -172 314 |
| Impact of exchange rate changes | 20 482 | 24 142 |
| Other | 0 | -224 |
| Tax income | -6 591 | -405 926 |



13.Breakdown of assets and liabilities by maturity

| Assets by maturity | 31 December 2014 | 31 December 2013 |
|-------------------------------|------------------|------------------|
| Cash and cash equivalents | | |
| Short-term | 62 924 394 | 44 101 451 |
| Long-term | 0 | 0 |
| Total: | 62 924 394 | 44 101 451 |
| Student loans | | _ |
| Short-term | 132 270 779 | 125 147 621 |
| Long-term | 648 924 659 | 704 846 223 |
| Total: | 781 195 438 | 829 993 844 |
| Insurance premium receivables | | |
| Short-term | 1 403 498 | 1 312 241 |
| Long-term | 6 630 178 | 7 257 083 |
| Total: | 8 033 676 | 8 569 324 |
| Current tax receivables | | |
| Short-term | 9 780 | 32 601 |
| Long-term | 0 | 0 |
| Total: | 9 780 | 32 601 |
| Other receivables | | |
| Short-term | 437 467 | 374 909 |
| Long-term | 189 114 | 53 444 |
| Total: | 626 581 | 428 353 |
| Other assets | | |
| Short-term | 10 159 | 4 691 |
| Long-term | 0 | 0 |
| Total: | 10 159 | 4 691 |
| Property, plant and equipment | | |
| Short-term | 0 | 0 |
| Long-term | 741 085 | 714 313 |
| Total: | 741 085 | 714 313 |
| Intangible assets | | |
| Short-term | 0 | 0 |
| Long-term | 854 885 | 1 019 788 |
| Total: | 854 885 | 1 019 788 |
| | | |
| Total: | 854 395 998 | 884 864 365 |



| Liabilities by maturity | 31 December 2014 | 31 December 2013 |
|-------------------------------|-------------------------|-------------------------|
| Loans and advances from banks | | |
| Short-term | 19 920 415 | 183 814 035 |
| Long-term | 468 220 025 | 334 294 644 |
| Total: | 488 140 440 | 518 108 679 |
| Other liabilities | | |
| Short-term | 1 827 441 | 1 703 345 |
| Long-term | 147 579 | 247 358 |
| Total: | 1 975 020 | 1 950 703 |
| Issued bonds | | |
| Short-term | 148 652 522 | 72 213 521 |
| Long-term | 171 666 298 | 254 285 373 |
| Total: | 320 318 820 | 326 498 894 |
| Technical reserves | | |
| Short-term | 476 357 | 505 204 |
| Long-term | 7 189 812 | 14 994 440 |
| Total: | 7 666 169 | 15 499 644 |
| Deferred tax liabilities | | |
| Short-term | 0 | 0 |
| Long-term | 2 907 079 | 1 514 480 |
| Total: | 2 907 079 | 1 514 480 |
| Total: | 821 007 528 | 863 572 400 |

14. Cash and cash equivalents

| Cash and cash equivalents | 2014 | 2013 |
|-------------------------------|------------|------------|
| Cash | 1 195 | 1 526 |
| Available-for-sale securities | 61 942 118 | 42 572 989 |
| Bank deposits | 977 270 | 1 522 894 |
| Restricted-use cash | 3 811 | 4 042 |
| Total | 62 924 394 | 44 101 451 |

Restricted-use cash includes the necessary coverage for the use of bank cards.



Available-for-sale securities

at 31 December 2014

| Instrument | Date of purchase | Date of maturity | Face value HUF | Face value Euro | Fair value Euro |
|------------|------------------|------------------|-------------------|--------------------|-----------------|
| D150121 | 2014.09.01 | 2015.01.21 | 180 000 000 | 571 628 | 570 428 |
| D150121 | 2014.09.02 | 2015.01.21 | 160 000 000 | 508 114 | 507 047 |
| D150121 | 2014.09.03 | 2015.01.21 | 230 000 000 | 730 414 | 728 880 |
| D150121 | 2014.09.04 | 2015.01.21 | 200 000 000 | 635 142 | 633 809 |
| D150121 | 2014.09.05 | 2015.01.21 | 225 000 000 | 714 535 | 713 035 |
| D150121 | 2014.09.08 | 2015.01.21 | 100 000 000 | 317 571 | 316 904 |
| D150121 | 2014.09.10 | 2015.01.21 | 3 185 000 000 | 10 114 643 | 10 093 402 |
| D150121 | 2014.09.11 | 2015.01.21 | 100 000 000 | 317 571 | 316 904 |
| D150121 | 2014.09.12 | 2015.01.21 | 60 000 000 | 190 543 | 190 143 |
| D150121 | 2014.09.15 | 2015.01.21 | 105 000 000 | 333 450 | 332 750 |
| D150121 | 2014.09.16 | 2015.01.21 | 45 000 000 | 142 907 | 142 607 |
| D150121 | 2014.09.17 | 2015.01.21 | 45 000 000 | 142 907 | 142 607 |
| D150121 | 2014.09.18 | 2015.01.21 | 35 000 000 | 111 150 | 110 917 |
| D150121 | 2014.09.19 | 2015.01.21 | 75 000 000 | 238 178 | 237 678 |
| D150121 | 2014.09.22 | 2015.01.21 | 35 000 000 | 111 150 | 110 917 |
| D150121 | 2014.09.23 | 2015.01.21 | 44 000 000 | 139 731 | 139 438 |
| D150121 | 2014.09.24 | 2015.01.21 | 9 430 000 000 | 29 946 966 | 29 884 077 |
| D150121 | 2014.09.25 | 2015.01.21 | 70 000 000 | 222 300 | 221 833 |
| D150121 | 2014.09.26 | 2015.01.21 | 30 000 000 | 95 271 | 95 071 |
| D150121 | 2014.09.29 | 2015.01.21 | 50 000 000 | 158 786 | 158 452 |
| D150121 | 2014.09.30 | 2015.01.21 | 50 000 000 | 158 786 | 158 452 |
| D150121 | 2014.10.01 | 2015.01.21 | 120 000 000 | 381 085 | 380 285 |
| D150121 | 2014.10.02 | 2015.01.21 | 126 000 000 | 400 140 | 399 299 |
| D150121 | 2014.10.03 | 2015.01.21 | 280 000 000 | 889 199 | 887 332 |
| D150121 | 2014.10.06 | 2015.01.21 | 425 000 000 | 1 349 678 | 1 346 843 |
| D150121 | 2014.10.07 | 2015.01.21 | 124 000 000 | 393 788 | 392 961 |
| D150121 | 2014.10.08 | 2015.01.21 | 1 000 000 000 | 3 175 712 | 3 169 043 |
| D150121 | 2014.10.09 | 2015.01.21 | 65 000 000 | 206 421 | 205 988 |
| D150121 | 2014.10.14 | 2015.01.21 | 1 130 000 000 | 3 588 555 | 3 581 019 |
| D150121 | 2014.10.15 | 2015.01.21 | 165 000 000 | 523 993 | 522 892 |
| D150121 | 2014.10.16 | 2015.01.21 | 90 000 000 | 285 814 | 285 214 |
| D150121 | 2014.10.21 | 2015.01.21 | 50 000 000 | 158 786 | 158 452 |
| D150121 | 2014.10.22 | 2015.01.21 | 60 000 000 | 190 543 | 190 143 |
| D150121 | 2014.10.29 | 2015.01.21 | 210 000 000 | 666 900 | 665 499 |
| D150121 | 2014.10.30 | 2015.01.21 | 42 000 000 | 133 380 | 133 100 |
| D150121 | 2014.10.31 | 2015.01.21 | 40 000 000 | 127 028 | 126 762 |
| D150121 | 2014.11.04 | 2015.01.21 | 485 000 000 | 1 540 220 | 1 536 986 |
| D150121 | 2014.11.05 | 2015.01.21 | 260 000 000 | 825 685 | 823 951 |
| D150121 | 2014.11.06 | 2015.01.21 | 140 000 000 | 444 600 | 443 666 |



| Total | | | 19 546 000 000 | 62 072 470 | 61 942 118 |
|-----------|------------|------------|----------------|------------|------------|
| D150121 _ | 2014.11.10 | 2015.01.21 | 175 000 000 | 555 750 | 554 582 |
| D150121 | 2014.11.07 | 2015.01.21 | 105 000 000 | 333 450 | 332 750 |
| | | | | | |

at 31 December 2013

| Instrument | Date of purchase | Date of maturity | Face value HUF | Face value Euro | Fair value Euro |
|------------|------------------|------------------|-------------------|--------------------|-----------------|
| D140212 | 2013.11.13 | 2014.02.12 | 3 556 000 000 | 11 976 693 | 11 882 077 |
| D140212 | 2013.11.14 | 2014.02.12 | 72 000 000 | 242 498 | 240 582 |
| D140212 | 2013.11.15 | 2014.02.12 | 73 000 000 | 245 866 | 243 923 |
| D140212 | 2013.11.18 | 2014.02.12 | 40 000 000 | 134 721 | 133 657 |
| D140212 | 2013.11.19 | 2014.02.12 | 56 000 000 | 188 609 | 187 119 |
| D140212 | 2013.11.20 | 2014.02.12 | 37 000 000 | 124 617 | 123 632 |
| D140212 | 2013.11.21 | 2014.02.12 | 32 000 000 | 107 777 | 106 925 |
| D140212 | 2013.11.22 | 2014.02.12 | 40 000 000 | 134 721 | 133 657 |
| D140212 | 2013.11.26 | 2014.02.12 | 55 000 000 | 185 241 | 183 778 |
| D140212 | 2013.11.27 | 2014.02.12 | 6 367 000 000 | 21 444 209 | 21 274 799 |
| D140212 | 2013.11.28 | 2014.02.12 | 36 000 000 | 121 249 | 120 291 |
| D140212 | 2013.11.29 | 2014.02.12 | 38 000 000 | 127 985 | 126 974 |
| D140212 | 2013.12.02 | 2014.02.12 | 250 000 000 | 842 006 | 835 354 |
| D140212 | 2013.12.03 | 2014.02.12 | 225 000 000 | 757 805 | 751 819 |
| D140212 | 2013.12.04 | 2014.02.12 | 198 000 000 | 666 869 | 661 600 |
| D140212 | 2013.12.05 | 2014.02.12 | 223 000 000 | 751 069 | 745 136 |
| D140212 | 2013.12.06 | 2014.02.12 | 126 000 000 | 424 371 | 421 018 |
| D140212 | 2013.12.07 | 2014.02.12 | 83 000 000 | 279 546 | 277 338 |
| D140212 | 2013.12.09 | 2014.02.12 | 86 000 000 | 289 650 | 287 362 |
| D140212 | 2013.12.10 | 2014.02.12 | 121 000 000 | 407 531 | 404 311 |
| D140212 | 2013.12.12 | 2014.02.12 | 532 000 000 | 1 791 789 | 1 777 634 |
| D140212 | 2013.12.13 | 2014.02.12 | 65 000 000 | 218 922 | 217 192 |
| D140212 | 2013.12.18 | 2014.02.12 | 130 000 000 | 437 843 | 434 384 |
| D140212 | 2013.12.20 | 2014.02.12 | 200 000 000 | 673 605 | 668 283 |
| D140212 _ | 2013.12.21 | 2014.02.12 | 100 000 000 | 336 802 | 334 142 |
| Total | | | 12 741 000 000 | 42 911 994 | 42 572 989 |

15. Student loans and insurance premium receivables

The student loan contracts provided by the Company comprise a loan component and an insurance component, which are presented on separate rows in the statement of financial position.

The disbursement of student loans (Type 1) began in October 2001. The repayments of student loans commenced on 1 January 2003, while the income-based repayments started in 2005.



Type 2 was launched on 15 August 2012 and the first disbursement was made on 15 October 2012.

Student Loan 1.

A total of 345,254 people (2013: 338,554) have been granted a student loan since the scheme was launched and a total amount of nearly HUF 275.2 billion has been disbursed. At the end of 2014, the number of repaying debtors reached 136,625 people (2013: 135,924 people) and the number of clients with closed contracts totalled 136,053.

In the first and second year of repayment, the instalment payable by debtors paying in instalments are based on twelve times the minimum wage valid on 31 October of the year prior to the first and second year of repayment.

From the second year of repayment, the monthly instalment of student loans equals 1/12 of 6% of income earned in the second year prior to the relevant year or, for fee-paying tuition from the 2006/2007 academic year, 1/12 of 8% of income for the students borrowing the largest amounts. The Decree allows for a reduction of the monthly instalment for up to 24 calendar months if certain conditions are met. However, the reduced instalments may not be below the minimum instalment.

The mandatory monthly instalments changed as follows:

| | Year | Minimum wage | Minimum wage defining instalment | Repayment rate 6% | Repayment rate 8% | Repayment rate 9% |
|---|------|--------------|----------------------------------|-------------------|-------------------|-------------------|
| | 2003 | 50 000 | 50 000 | 3 000 | - | - |
| • | 2004 | 53 000 | 53 000 | 3 180 | = | = |
| _ | 2005 | 57 000 | 57 000 | 3 420 | - | - |
| _ | 2006 | 62 500 | 62 500 | 3 750 | - | - |
| _ | 2007 | 65 500 | 62 500 | 3 750 | 5 000 | = |
| _ | 2008 | 69 000 | 65 500 | 3 930 | 5 240 | = |
| _ | 2009 | 71 500 | 69 000 | 4 140 | 5 520 | = |
| _ | 2010 | 73 500 | 71 500 | 4 290 | 5 720 | 6 435 |
| _ | 2011 | 78 000 | 73 500 | 4 410 | 5 880 | 6 615 |
| _ | 2012 | 93 000 | 78 000 | 4 680 | 6 240 | 7 020 |
| _ | 2013 | 98 000 | 93 000 | 5 580 | 7 440 | 8 370 |
| • | 2014 | 101 500 | 98 000 | 5 880 | 7 840 | 8 820 |
| | 2015 | 101 500 | 101 500 | 6 090 | 8 120 | 9 135 |

Student Loan 2.

Since the start of the student loans scheme in 2012, a total of 15,312 students (in 2013: 10,067) have been granted a student loan and a total amount of nearly HUF 8.6 billion has been disbursed. A total of 1020 debtors reached their repayment period (2013: 205) and 166 contracts have already been concluded.

The repayment amount in the first year of repayment and the year after is determined based on the minimum wage effective on 31 October of the year preceding the first year of repayment and the subsequent year. From the second year after the commencement of the loan repayment is based on the salary of the loan repayer in the second year prior to the current year.

The amount of instalment depends on the initial amount of loan and is at least 4% of this amount. The instalment rates applicable to the debts owed per contract are disclosed by Student Loan Centre in line with relevant legislation.

Repayment ratio:



| Loan amount defining instalment | Repayment rate |
|---------------------------------|----------------|
| 0 - 1 000 000 Ft | 4% |
| 1.000.001- 2.000.000 Ft | 5% |
| 2.000.001- 3.000.000 Ft | 7% |
| 3.000.001- 4.000.000 Ft | 9% |
| 4.000.001-30.000.000 Ft | 11% |

Information on student loans and insurance premium receivables along with related impairment loss is detailed in the tables contained in sections 4.1.2 and 4.1.3.

16. Other receivables

| Other receivables | 2014 | 2013 | |
|----------------------------------|---------|---------|--|
| Other financial assets | 536 919 | 356 671 | |
| Trade receivables | 484 | 0 | |
| Employee loans | 67 902 | 51 663 | |
| Advances to creditors | 34 413 | 5 490 | |
| Safety deposit | 140 409 | 13 710 | |
| Subsidised interest | 293 711 | 285 808 | |
| Other receivables | 89 662 | 71 682 | |
| Prepaid expenses, accrued income | 85 585 | 65 601 | |
| Other tax receivables | 3 809 | 4 032 | |
| Other receivables | 268 | 2 049 | |
| Total other receivables | 626 581 | 428 353 | |

17. Other assets

| Other assets | 2014 | 2013 |
|---|--------|-------|
| Marketing inventories | 3 653 | 4 099 |
| Jubilee badge | 0 | 201 |
| Recyclable packaging | 403 | 391 |
| Tangible assets reclassified to inventory | 6 103 | 0 |
| Total | 10 159 | 4 691 |



18. Tangible assets

The Company does not have any assets under restricted ownership.

| Changes in property, plant and equipment | Property rights | Technical machinery, equipment, vehicles | Other equipment | Capital expenditures | Total |
|--|-----------------|---|-----------------|----------------------|------------|
| Gross value, 1 January 2013 | 298 048 | 1 584 668 | 226 747 | 14 358 | 2 123 821 |
| Additions | 0 | 119 481 | 17 725 | 543 923 | 681 129 |
| Reclassifications | 0 | -120 619 | -6 845 | -384 583 | -512 047 |
| Disposals | 0 | 0 | 0 | 0 | 0 |
| Conversion differences | -5 641 | -29 995 | -4 293 | -271 | -40 200 |
| Gross value, 31 December 2013 | 292 407 | 1 553 535 | 233 334 | 173 427 | 2 252 703 |
| Additions | 99 662 | 183 008 | 20 501 | 551 293 | 854 464 |
| Disposals | -185 959 | -302 812 | -16 418 | -503 948 | -1 009 137 |
| Reclassifications | 0 | 0 | 0 | 0 | 0 |
| Conversion differences | -16 696 | -88 707 | -13 322 | -9 902 | -128 627 |
| Gross value, 31 December 2014 | 189 414 | 1 345 024 | 224 095 | 210 870 | 1 969 403 |
| | | | | | |
| Accumulated depreciation, 1 January 2013 | 97 729 | 1 212 012 | 199 216 | 0 | 1 508 957 |
| Depreciation | 18 308 | 148 471 | 9 989 | 0 | 176 768 |
| Disposals | 0 | -112 064 | -6 710 | 0 | -118 774 |
| Reclassifications | 0 | 0 | 0 | 0 | 0 |
| Conversion differences | -1 849 | -22 941 | -3 771 | 0 | -28 561 |
| Accumulated depreciation, 31 December 2013 | 114 188 | 1 225 478 | 198 724 | 0 | 1 538 390 |
| Depreciation | 13 192 | 169 643 | 13 990 | 0 | 196 825 |
| Disposals | -99 649 | -303 504 | -15 904 | 0 | -419 057 |
| Reclassifications | 0 | 0 | 0 | 0 | 0 |
| Conversion differences | -6 519 | -69 975 | -11 346 | 0 | -87 840 |
| Accumulated depreciation, 31 December 2014 | 21 212 | 1 021 642 | 185 464 | 0 | 1 228 318 |
| | | | | | |
| Net value, 1 January 2013 | 200 319 | 372 656 | 27 531 | 14 358 | 614 864 |
| Net value, 31 December 2013 | 178 219 | 328 057 | 34 610 | 173 427 | 714 313 |
| Net value, 31 December 2014 | 168 202 | 323 382 | 38 631 | 210 870 | 741 085 |

| Cost of fully written off tangibles in use | Property rights | Technical machinery, equipment, vehicles | Other equipment | Capital expenditures | Total |
|--|-----------------|---|-----------------|----------------------|-----------|
| 31 December 2013 | 0 | 936 956 | 182 372 | 0 | 1 119 328 |
| 31 December 2014 | 0 | 695 261 | 165 152 | 0 | 860 413 |

0

307

2 460 026

2 405 964



31 December 2013

31 December 2014

19.Intangible assets

The Company does not have any assets under restricted ownership.

| Movements in intangible assets | Property rights | Intellectual products | Tota |
|--|---|---|-----------|
| Gross value, 1 January 2013 | 3 700 703 | 10 700 | 3 711 403 |
| Additions | 305 446 | 3 702 | 309 148 |
| Reclassifications | 0 | 0 | 0 |
| Disposals | -2 043 | 0 | -2 043 |
| Conversion differences | -70 049 | -203 | -70 252 |
| Gross value, 31 December 2013 | 3 934 057 | 14 199 | 3 948 256 |
| Additions | 200 584 | 307 | 200 891 |
| Reclassifications | | 0 | C |
| Disposals | -496 | 0 | -496 |
| Conversion differences | -224 632 | -811 | -225 443 |
| Gross value, 31 December 2014 | 3 909 513 | 13 695 | 3 923 208 |
| | | | |
| Accumulated depreciation, 1 January 2013 | 2 693 802 | 2 140 | 2 695 942 |
| Depreciation | 282 758 | 2 838 | 285 596 |
| Disposals | -2 040 | 0 | -2 040 |
| Reclassifications | 0 | 0 | (|
| Conversion differences | -50 989 | -41 | -51 030 |
| Accumulated depreciation, 31 December 2013 | 2 923 531 | 4 937 | 2 928 468 |
| Depreciation | 304 580 | 2 984 | 307 564 |
| Disposals | -495 | 0 | -495 |
| Reclassifications | 0 | 0 | C |
| Conversion differences | -166 932 | -282 | -167 214 |
| Accumulated depreciation, 31 December 2014 | 3 060 684 | 7 639 | 3 068 323 |
| Net value, 1 January 2013 | 1 006 901 | 8 560 | 1 015 461 |
| Net value, 31 December 2013 | 1 010 526 | 9 262 | 1 019 788 |
| Net value, 31 December 2014 | 848 829 | 6 056 | 854 885 |
| Net value, of December 2017 | 0.10.023 | 0.050 | 03700 |
| Cost of fully written off intangibles in use | Unrestricted ownership of property rights | Unrestricted ownership of property rights | Tota |

2 460 026

2 405 657



20. Deferred tax assets and tax liabilities

| Deferred tax | 31 December 2014 | | | 31 | December 2013 | |
|-------------------------------------|------------------|---------------|-------------|------------|---------------|------------|
| Deferred tax | Tax asset | Tax liability | Net | Tax asset | Tax liability | Net |
| Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| Property, plant and equipment | 747 | | 747 | 730 | 0 | 730 |
| Receivables, loans disbursed | 10 082 977 | -803 368 | 9 279 609 | 8 905 012 | -856 932 | 8 048 080 |
| Prepaid expenses, accrued income | 166 449 | 0 | 166 449 | 315 327 | 0 | 315 327 |
| Cash equivalents | 0 | -3 488 | -3 488 | 12 142 | 0 | 12 142 |
| Provisions | 0 | -10 183 867 | -10 183 867 | 0 | -9 515 305 | -9 515 305 |
| Technical reserve | 766 617 | 0 | 766 617 | 1 549 965 | 0 | 1 549 965 |
| Long-term liabilities | 1 308 198 | -1 458 206 | -150 008 | 1 089 555 | -159 019 | 930 536 |
| Accrued expenses, deferred income | 0 | -2 783 138 | -2 783 138 | 0 | -2 855 955 | -2 855 955 |
| Tax receivables (tax liabilities) | 12 324 988 | -15 232 067 | -2 907 079 | 11 872 731 | -13 387 211 | -1 514 480 |
| Tax assets not considered | 0 | 0 | 0 | 0 | 0 | 0 |
| Tax assets (tax liabilities), total | 12 324 988 | -15 232 067 | -2 907 079 | 11 872 731 | -13 387 211 | -1 514 480 |

The following tables illustrate the tax impacts of temporary differences:

| Change in tax impact of temporary differences 2014.12.31 | Opening as at 1 January | Recognized in profit or loss | Recognized in equity on capital contribution | Recognized in other comprehensive income | FX impact recognized in other comprehensive income | Closing as at 31 December |
|--|----------------------------|------------------------------|---|--|--|---------------------------|
| Intangible assets | 0 | 0 | 0 | 0 | 0 | 0 |
| Property, plant and equipment | 730 | 60 | 0 | 0 | -43 | 747 |
| Receivables, loans disbursed | 8 048 080 | 1 715 635 | 0 | 0 | -484 106 | 9 279 609 |
| Prepaid expenses, accrued income | 315 327 | -132 773 | 0 | 0 | -16 105 | 166 449 |
| Cash equivalents | 12 142 | 0 | 0 | -15 154 | -476 | -3 488 |
| Provisions | -9 515 305 | -1 229 489 | 0 | 0 | 560 927 | -10 183 867 |
| Technical reserve | 1 549 965 | -704 932 | 0 | 0 | -78 416 | 766 617 |
| Long-term liabilities | 930 536 | 436 478 | -1 478 806 | 0 | -38 216 | -150 008 |
| Accrued expenses, deferred income | -2 855 955 | -91 570 | 0 | 0 | 164 387 | -2 783 138 |
| Temporary difference not considered | l0 | 0 | 0 | 0 | 0 | 0 |
| Total | -1 514 480 | -6 591 | -1 478 806 | -15 154 | 107 952 | -2 907 079 |

In case of capital contribution the deferred tax effect in relation to the EURIBOR based interest loan is disclosed.

| Change in tax impact of temporary differences 2013.12.31 | Opening as at 1 January | Recognized in profit or loss | Recognized in other comprehensive income | FX impact recognized in other comprehensive income | Closing as at 31 December |
|--|----------------------------|------------------------------|--|--|------------------------------|
| Intangible assets | 0 | 0 | 0 | 0 | 0 |
| Property, plant and equipment | -685 | 1 385 | 0 | 30 | 730 |
| Receivables, loans disbursed | 8 406 673 | -197 049 | 0 | -161 544 | 8 048 080 |
| Prepaid expenses, accrued income | 593 574 | -263 762 | 0 | -14 485 | 315 327 |
| Cash equivalents | -9 823 | 0 | 2 171 | 19 794 | 12 142 |
| Provisions | -8 374 521 | -1 283 476 | 0 | 142 692 | -9 515 305 |
| Technical reserve | 219 918 | 1 317 969 | 0 | 12 078 | 1 549 965 |
| Long-term liabilities | -740 836 | 1 637 177 | 0 | 34 195 | 930 536 |
| Accrued expenses, deferred income | -1 243 627 | -1 615 956 | 0 | 3 628 | -2 855 955 |
| Temporary difference not considered | 0 | 0 | 0 | 0 | 0 |
| Total | -1 149 327 | -403 712 | 2 171 | 36 388 | -1 514 480 |



21. Amounts payable to banks

| Loans and advances | | Borrowing | Maturity | - | Loan amount HUF | Loan amount EUR | Carrying amount EUR | Loan amount HUF | Loan amount EUR | Carrying amount EUR |
|-----------------------------|-------------------|------------|------------|----------|--------------------|--------------------|---------------------|--------------------|--------------------|---------------------|
| from banks | Interest rate | date | date | Currency | 1101 | 2014 | amount DOR | | 2013 | amount Eost |
| European Investment Ban I | EIB VSFR | 2005.10.12 | 2020.06.15 | HUF | 990 000 000 | 3 143 955 | 3 147 273 | 1 170 000 000 | 3 940 588 | 3 946 729 |
| European Investment Ban I | EIB VSFR | 2006.01.12 | 2020.06.15 | HUF | 1 650 000 000 | 5 239 925 | 5 245 443 | 1 950 000 000 | 6 567 647 | 6 577 881 |
| European Investment Ban I | EIB VSFR | 2006.04.11 | 2020.06.15 | HUF | 1 265 000 000 | 4 017 276 | 4 021 506 | 1 495 000 000 | 5 035 196 | 5 043 042 |
| European Investment Banl | EIB VSFR | 2006.08.10 | 2021.03.15 | HUF | 975 000 000 | 3 096 319 | 3 099 580 | 1 125 000 000 | 3 789 027 | 3 794 932 |
| European Investment Ban I | EIB VSFR | 2006.11.13 | 2021.03.15 | HUF | 1 820 000 000 | 5 779 796 | 5 785 882 | 2 100 000 000 | 7 072 850 | 7 083 872 |
| European Investment Ban I | EIB VSFR | 2006.12.12 | 2021.03.15 | HUF | 1 885 000 000 | 5 986 217 | 5 992 521 | 2 175 000 000 | 7 325 452 | 7 336 868 |
| European Investment Banl | EIB VSFR | 2007.03.12 | 2021.09.15 | HUF | 1 050 000 000 | 3 334 498 | 3 338 009 | 1 200 000 000 | 4 041 629 | 4 047 927 |
| European Investment Ban I | EIB VSFR | 2007.06.13 | 2021.12.15 | HUF | 2 800 000 000 | 8 891 994 | 8 901 358 | 3 200 000 000 | 10 777 677 | 10 794 472 |
| European Investment Ban I | EIB VSFR | 2007.10.11 | 2022.03.15 | HUF | 4 283 967 936 | 13 604 649 | 13 618 975 | 4 855 163 661 | 16 352 308 | 16 377 790 |
| European Investment Bar II. | EIB VSFR | 2008.07.17 | 2023.03.15 | HUF | 4 250 000 000 | 13 496 777 | 13 510 990 | 4 750 000 000 | 15 998 114 | 16 023 044 |
| European Investment Ban II. | EIB VSFR | 2008.08.08 | 2023.03.15 | HUF | 3 400 000 000 | 10 797 421 | 10 808 791 | 3 800 000 000 | 12 798 491 | 12 818 435 |
| European Investment Ban II. | 3M BUBOR-0,455% | 2008.12.11 | 2023.06.15 | HUF | 1 615 000 000 | 5 128 775 | 5 132 759 | 1 805 000 000 | 6 079 283 | 6 086 619 |
| European Investment Ban II. | 3M BUBOR-0,390% | 2009.03.11 | 2023.06.15 | HUF | 5 100 000 000 | 16 196 132 | 16 209 210 | 5 700 000 000 | 19 197 737 | 19 221 457 |
| European Investment Bar II. | EIB VSFR | 2009.08.10 | 2024.03.15 | HUF | 3 325 000 000 | 10 559 243 | 10 570 362 | 3 500 000 000 | 11 788 084 | 11 806 454 |
| European Investment Ban II. | EIB VSFR | 2009.12.15 | 2024.06.15 | HUF | 1 567 500 000 | 4 977 929 | 4 983 171 | 1 650 000 000 | 5 557 240 | 5 565 900 |
| European Investment Bar II. | EIB VSFR | 2010.03.10 | 2024.09.15 | HUF | 2 500 000 000 | 7 939 280 | 7 947 641 | 2 500 000 000 | 8 420 060 | 8 433 181 |
| European Investment Ban II. | 3M BUBOR-1,130% | 2010.08.19 | 2025.03.15 | HUF | 6 700 000 000 | 21 277 271 | 21 287 017 | 6 700 000 000 | 22 565 761 | 22 586 220 |
| European Investment Ban II. | 3M BUBOR-1,142% | 2010.10.13 | 2025.06.15 | HUF | 3 500 000 000 | 11 114 993 | 11 120 021 | 3 500 000 000 | 11 788 084 | 11 798 709 |
| European Investment Bar II. | 3M BUBOR-1,032% | 2010.12.13 | 2025.06.15 | HUF | 3 650 000 000 | 11 591 349 | 11 597 195 | 3 650 000 000 | 12 293 288 | 12 304 969 |
| European Investment Bank | 6,296% | 2011.03.09 | 2025.09.15 | HUF | 3 000 000 000 | 9 527 136 | 9 553 795 | 3 000 000 000 | 10 104 072 | 10 132 345 |
| European Investment Bank | 5,803% | 2011.04.21 | 2025.12.15 | HUF | 5 500 000 000 | 17 466 417 | 17 511 465 | 5 500 000 000 | 18 524 132 | 18 571 908 |
| European Investment Bank | 6,157% | 2011.10.12 | 2026.06.15 | HUF | 4 100 000 000 | 13 020 420 | 13 056 050 | 4 100 000 000 | 13 808 898 | 13 846 686 |
| European Investment Bank | 6,471% | 2012.03.12 | 2026.09.15 | HUF | 2 500 000 000 | 7 939 280 | 7 962 113 | 2 500 000 000 | 8 420 060 | 8 444 276 |
| European Investment Bank | 6,353% | 2012.06.11 | 2026.12.15 | HUF | 5 500 000 000 | 17 466 417 | 17 515 734 | 5 500 000 000 | 18 524 132 | 18 576 436 |
| European Investment Bank | 3M BUBOR-0,56% | 2012.10.18 | 2027.06.15 | HUF | 3 000 000 000 | 9 527 136 | 9 534 064 | 3 000 000 000 | 10 104 072 | 10 115 793 |
| European Investment Bank | 4,746% | 2013.02.11 | 2027.12.15 | HUF | 2 500 000 000 | 7 939 280 | 7 956 027 | 2 500 000 000 | 8 420 060 | 8 437 821 |
| European Investment Bank | 3M BUBOR+0,161% | 2013.10.11 | 2028.09.15 | HUF | 2 000 000 000 | 6 351 424 | 6 358 205 | 2 000 000 000 | 6 736 048 | 6 746 020 |
| European Investment Bank | 3M BUBOR+0,161% | 2013.10.11 | 2028.09.15 | HUF | 1 800 000 000 | 5 716 282 | 5 722 385 | 1 800 000 000 | 6 062 443 | 6 071 418 |
| European Investment Bank | 3M BUBOR+0,104% | 2014.02.11 | 2028.12.15 | HUF | 1 500 000 000 | 4 763 568 | 4 768 526 | 0 | 0 | 0 |
| European Investment Bank | 2,98% | 2014.10.13 | 2029.09.15 | HUF | 2 400 000 000 | 7 621 709 | 7 631 804 | 0 | 0 | 0 |
| European Investment Bank | 2,98% | 2014.10.13 | 2029.09.15 | HUF | 1 600 000 000 | 5 081 139 | 5 087 869 | 0 | 0 | 0 |
| Hungarian Development II. | 3M EURIBOR+0,5% | 2006.05.16 | 2014.12.31 | HUF | 0 | 0 | 0 | 49 892 452 041 | 168 038 975 | 166 452 484 |
| Hungarian Development Ban | I 3M BUBOR+1,98% | 2013.08.24 | 2018.08.21 | HUF | 7 500 000 000 | 23 817 841 | 23 863 730 | 7 500 000 000 | 25 260 180 | 25 321 611 |
| Hungarian Development Ban | I 3M BUBOR+1,98% | 2014.02.11 | 2018.08.21 | HUF | 2 500 000 000 | 7 939 280 | 7 954 576 | 0 | 0 | 0 |
| Hungarian Development Ban | 3M EURIBOR + 1,2% | 2014.12.31 | 2019.12.31 | HUF | 50 000 000 000 | 158 785 608 | 144 209 186 | 0 | 0 | 0 |
| Magyar Takarékbank | 3M BUBOR+0,8% | 2013.08.23 | 2018.08.21 | HUF | 1 500 000 000 | 4 763 568 | 4 770 091 | 1 500 000 000 | 5 052 036 | 5 061 507 |
| Magyar Takarékbank | 3M BUBOR+0,8% | 2013.08.24 | 2018.08.21 | HUF | 8 500 000 000 | 26 993 553 | 27 030 519 | 8 500 000 000 | 28 628 204 | 28 681 874 |
| Budapest Bank | 1M BUBOR+0,45% | 2014.12.19 | 2015.03.09 | HUF | 420 000 000 | 1 333 799 | 1 336 597 | 0 | 0 | 0 |
| Total | | | | | 158 146 467 936 | 502 227 656 | 488 140 440 | 144 117 615 702 | 519 071 825 | 518 108 679 |

^{*}VSFR: variable spread floating rate = 3MBUBOR + variable spread

The Company consistently paid the due repayment instalments in time and complied with the conditions specified in the loan contracts throughout the periods presented.



22.Other liabilities

| Other liabilities | 2014 | 2013 |
|--|-----------|-----------|
| Other financial liabilities | 451 406 | 468 459 |
| Trade payables | 451 406 | 468 459 |
| Other liabilities | 1 523 614 | 1 482 244 |
| Unbilled creditors | 71 734 | 59 752 |
| Overhead for debt collection | 6 962 | 0 |
| Accrued operating costs | 944 854 | 830 795 |
| Accrued cost of assets received free of charge | 230 196 | 331 757 |
| Liabilities to student loan clients | 89 680 | 101 187 |
| Liabilities to employees | 7 711 | 1 699 |
| Other tax liabilities | 144 923 | 130 639 |
| Good performance guarantee | 27 553 | 26 415 |
| Total other liabilities | 1 975 020 | 1 950 703 |

23. Issued bonds

| Issued bonds | Interest | First issue | Maturity | Listed | Face valeu (Forint) | Face value (EURO) | NBV (EURO) | Face valeu (Forint) | Face value (EURO) | NBV (EURO) |
|--------------|----------|-------------|------------|------------|------------------------|----------------------|-------------|------------------------|----------------------|-------------|
| | | | | | | 2014 | | | 2013 | |
| DK2014/01 | 5,50% | 2011.03.09 | 2014.02.12 | igen (BÉT) | 0 | 0 | 0 | 18 205 920 000 | 61 317 975 | 64 176 610 |
| DK2015/01 | 8,00% | 2011.10.12 | 2015.02.12 | igen (BÉT) | 19 245 990 000 | 61 119 724 | 65 343 891 | 22 499 980 000 | 75 780 472 | 80 183 577 |
| DK2015/02 | 7,75% | 2012.06.11 | 2012.08.24 | igen (BÉT) | 25 499 990 000 | 80 980 628 | 83 308 631 | 25 499 990 000 | 85 884 578 | 88 529 518 |
| DK2016/01 | 5,50% | 2013.03.12 | 2016.12.22 | igen (BÉT) | 38 999 860 000 | 123 852 329 | 125 853 298 | 27 499 900 000 | 92 620 323 | 93 609 189 |
| DK2017/01 | 6,75% | 2014.09.10 | 2017.11.24 | igen (BÉT) | 12 999 970 000 | 41 284 163 | 45 813 000 | 0 | 0 | 0 |
| Összesen | | | | | 96 745 810 000 | 307 236 844 | 320 318 820 | 93 705 790 000 | 315 603 348 | 326 498 894 |

24. Technical reserve

| Changes in technical reserves | | | Euro |
|--------------------------------|-----------------|-----------------|------------|
| | Student Loan 1. | Student Loan 2. | Total |
| Balance at 1 Jan 2013 | 2 190 600 | 8 583 | 2 199 183 |
| Use of reserve | -1 126 411 | 0 | -1 126 411 |
| Re-measurement loss | 14 484 230 | 65 617 | 14 549 847 |
| Currency conversion difference | -122 872 | -103 | -122 975 |
| Balance on 31 December 2013 | 15 425 547 | 74 097 | 15 499 644 |
| Use of reserve | -424 141 | 0 | -424 141 |
| Re-measurement loss | -6 823 661 | 79 668 | -6 743 993 |
| Currency conversion difference | -660 835 | -4 506 | -665 341 |
| Balance on 31 December 2014 | 7 516 910 | 149 259 | 7 666 169 |



The change in technical reserves row in the statement of comprehensive income contains the utilisation of the reserve, release due to change of assumptions presented in the table above together with any profit derived from re-measurement.

| Changes in assumptions analysis | |
|---------------------------------|--|
| A | |

| Amending end-of-2013 assumptions to the end-of-2014 assumptions step by step | Student Loan 1 | Student Loan 2 | Total |
|--|----------------|----------------|------------|
| Assumptions for 2013 to 31 December 2013 on f/x rate of 12.31.2013 | 15 425 547 | 74 097 | 15 499 644 |
| F/x difference | -880 785 | -4 231 | -885 016 |
| Assumptions for 2013 to 31 December 2013 on f/x rate of 12.31.2014 | 14 544 762 | 69 866 | 14 614 628 |
| Assumptions for 2013 to 31 December 2014 | 14 411 382 | 69 866 | 14 481 248 |
| Change in temporary probabilities | 15 027 470 | 76 217 | 15 103 687 |
| Change in loan disbursement and repayment probability* | 14 201 785 | 69 866 | 14 271 651 |
| Change in risk premium | 7 593 128 | 9 527 | 7 602 655 |
| Change in late payment interest | 7 593 128 | 9 527 | 7 602 655 |
| Real wage growth | 7 821 779 | 9 527 | 7 831 306 |
| Change in cost of capital | 5 144 654 | 34 933 | 5 179 587 |
| Change in operating cost | 5 601 956 | 28 581 | 5 630 537 |
| Changes in minimum wage | 5 198 641 | 25 406 | 5 224 047 |
| Changes in modelpoints and collection sample | 7 516 911 | 149 258 | 7 666 169 |
| Assumptions for 2014 to 31 December 2014 | 7 516 911 | 149 258 | 7 666 169 |

Changes in assumptions analysis

| Amending end-of-2012 assumptions to the end-of-2013 assumptions step by step | Student Loan 1 | Student Loan 2 | Total |
|--|----------------|----------------|------------|
| Assumptions for 2012 to 31 December 2012 on f/x rate of 12.31.2012 | 2 190 600 | 8 583 | 2 199 183 |
| F/x difference | -41 464 | -163 | -41 627 |
| Assumptions for 2012 to 31 December 2012 on f/x rate of 12.31.2013 | 2 149 136 | 8 420 | 2 157 556 |
| Assumptions for 2012 to 31 December 2013 | 1 852 413 | 16 840 | 1 869 253 |
| Change in morbidity and disability probabilities | 11 717 355 | 97 673 | 11 815 028 |
| Change in temporary probabilities | 13 482 200 | 101 041 | 13 583 241 |
| Change in loan disbursement and repayment probability* | 14 644 168 | 104 409 | 14 748 577 |
| Change in risk premium | 17 139 874 | 57 256 | 17 197 130 |
| Changes in economic assumptions and minimum wage** | 15 435 654 | 74 097 | 15 509 751 |
| Change in collection rate | 15 425 547 | 74 097 | 15 499 644 |
| Assumptions for 2013 to 31 December 2013 | 15 425 547 | 74 097 | 15 499 644 |

^{*} Variables that have changed: probability of advance repayment and bullet payment and the ratio of monthly and half-yearly loan disbursements

^{**} Economic variables that have changed: wage inflation, financing interest, cost ratio and minimum wage.



25. Share capital, capital reserve and other reserves

The share capital of Student Loan Centre at the time of the FX translation, during the comparative period and at the end of the reporting period totalled 300 registered and paid ordinary shares each with a nominal value of HUF 1,000,000. (1,193,742 €)

The capital reserve did not change over the periods presented, and amounts to HUF 2,200 million $(8,861,111 \in)$.

| Equity | 2014 | 2013 |
|-----------------------------------|-------------|-------------|
| Share capital and capital reserve | 10 054 853 | 10 054 853 |
| Profit reserve | -25 241 118 | -25 505 858 |
| Other reserves | 48 574 735 | 36 742 970 |
| Other capital grant | 51 596 217 | 38 477 438 |
| Valuation reserve | 31 390 | -109 279 |
| Currency conversion reserve | -3 052 872 | -1 625 189 |
| Total equity: | 33 388 470 | 21 291 965 |

26. Contingent assets and liabilities

| Item | 2014.12.31 | | Maturity | 2013.12 | 2.31 | Maturity |
|---|----------------|----------------|------------|----------------|----------------|------------|
| Item | Figures in HUF | Figures in EUR | Maturity | Figures in HUF | Figures in EUR | Maturity |
| Student Loan 1 disbursable facility recording account | 1 568 630 000 | 4 981 517 | 2015.01.15 | 1 679 194 600 | 5 655 568 | 2014.01.15 |
| Student Loan 2 disbursable facility recording account | 39 661 691 | 125 954 | 2015.01.15 | 29 398 518 | 99 015 | 2014.01.15 |
| MFB (HDB) facility to be used as student loan collateral | 0 | 0 | - | 2 500 000 000 | 8 420 060 | 2014.02.21 |
| EIB III facility to be used as student loan collateral | 6 000 000 000 | 19 054 273 | 2015.06.30 | 9 900 000 000 | 33 343 437 | 2015.06.30 |
| EIB IV facility to be used as student loan collateral | 27 965 952 463 | 88 811 815 | 2017.12.31 | 27 900 467 971 | 93 969 445 | 2017.12.31 |
| MFB (HDB) stand by facility to be used as student loan collateral | 0 | 0 | - | 12 500 000 000 | 42 100 300 | 2014.03.11 |
| BB stand by facility to be used as student loan collateral | 2 080 000 000 | 6 605 481 | 2015.03.09 | 0 | 0 | - |
| OTP stand by facility to be used as student loan collateral | 10 000 000 000 | 31 757 122 | 2015.03.09 | 0 | 0 | - |
| Contingent liability due to legal cases | 0 | 0 | | 0 | 0 | - |
| Total | 47 654 244 154 | 151 336 162 | | 54 509 061 089 | 183 587 825 | |

27. Transactions with related parties

Shareholder rights over the Company are exercised by the Hungarian Development Bank (MFB), and the ultimate parent entity is the Hungarian government.

Transactions with the Hungarian government and with the bank exercising shareholder rights



The Company's transactions with the government of Hungary include the purchases of T-bills issued by the government, and the interest income reported thereon. The T-bills held by the Company at the end of the period were presented in note 14 to the financial statements. The income accounted in connection with the T-bills is detailed under note 7 of the financial statements.

Transactions between the Company and related parties were executed under normal market conditions. The only exception to this rule is the EURIBOR interest bearing MFB loans (for more details see note 21), where the favourable interest conditions meant that the initial fair value of the disbursed loan was lower than the amount actually disbursed. The difference was accounted as a capital grant from the shareholder under other reserves, as presented in note 25. The year-end portfolio of MFB loans along with the borrowing conditions are detailed in note 21.

Further to the government decree on the on the student loan system (1/2012 Government Decree), student debtor who has taken an any-purpose student loan – during the contract period – can enjoy subsidised interest during their entitlement to pregnancy benefit, maternity and child raising benefits, disability retirement, disability allowance, accidental disability pension and rehabilitation benefit under the conditions set.

The funds for the targeted interest subsidy should be made available in the budget of the ministry responsible for family policies. Amounts of targeted interest subsidy are transferred by the ministry to the Student Loan entity's account along with an indication of the relevant student loan debtor.

Based on section 29 of Government Decree 1/2012 (I.20), a student debtor who has taken a limited purpose student loan is entitled to a standard subsidised interest during the term of the underlying loan contract. The standard interest subsidy is the amount over the interest payable by the debtor based on the interest rate as defined in subsection 6(7) of the government decree.

Funding for the standard subsidised interest should be budgeted in the budget of the ministry responsible for whole-of-government. The monthly amount of standard subsidised interest is transferred by the ministry to the student loan entity in the month following loan disbursement and based on a monthly interest payment schedule per debtor.

The Hungarian government guarantees the value of credits drawn and bonds issued by the Company to finance student loans (see note 1).

Government guarantees are shown in the following table:

| Total | 809 464 500 | 834 675 173 |
|--------------------------------------|-------------|-------------|
| Issued bonds | 307 236 844 | 315 603 348 |
| Drawn loans | 502 227 656 | 519 071 825 |
| Liabilities at the end of the period | 2014 | 2013 |

The figures in the table reflect the amount of principal payable to banks (note 21) and bonds issued (note 23).

| Total | 87 074 | 124 086 |
|---|--------|---------|
| Short-term employee benefits | 87 074 | 124 086 |
| Transactions with executives in key positions | 2014 | 2013 |



| Transactions with related parties | 2014 | 2013 |
|--------------------------------------|-------------|-------------|
| Services used | 13 465 | 15 069 |
| MFB Advertising campaign | 303 750 | 0 |
| Long-term loans taken | 166 724 888 | 25 260 180 |
| Long-term loans repayment | 158 444 066 | 67 360 480 |
| Interest paid after long-term loans | 2 613 549 | 4 264 649 |
| Short-term loans taken | 2 222 999 | 8 891 583 |
| Short-term loans repayment | 2 222 999 | 8 891 583 |
| Interest paid after short-term loans | 1 967 | 39 375 |
| Total | 332 547 683 | 114 722 919 |

28. Subsequent events

There were no post-balance sheet events before the date of approval as referred to in note 2.1 to the financial statements which would have called for adjustment of the financial statements.